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# Alan Harold Gelb Curriculum Vita

Born: 7 May, 1947, Durban, South Africa

## **Education:**

University of Natal, 1966-1969 B.Sc. (Hons) Physics, Mathematics, Applied Mathematics

Oxford University 1969-73 B. Phil Economics 1971 D. Phil Economics 1976.

#### **Positions Held:**

University of Essex, 1973-77 Lecturer in Economics Senior Lecturer (Associate Professor) 1977

Queen's University, Kingston, Ontario Visitor, 1977-78

George Washington University, Adjunct Associate Professor, 1978 – 80.

World Bank, 1978 – 2009.
Recent Positions: Director, Development Policy, Development Economics, Chief
Economist Africa Region, Staff Director World Development Report 1996, Chief,
Transition Division DEC.

Center for Global Development Senior Fellow 2010 -

## **Research Output**

### **Books and Major Reports**

<u>Brazil: Financial Systems Review</u>. World Bank, Washington, D.C., 1984. Brazilian Edition, <u>Brasil: Analise dos Sistemas Financieros</u>, IMBEC, Rio de Janeiro, 1985 (with F.M. Crowe and P.T. Knight).

Worker Capitalism: The New Industrial Relations, Heinemann Educational Books, London and MIT Press, Cambridge Mass, 1983 (with K. Bradley). <u>Cooperation at Work: The Mondragon Experience</u>, Heinemann Educational Books, London, 1983. Spanish edition: Cooperatives en Marcha: el Caso Mondragon, Ariel, Barcelona, 1985, (with K. Bradley).

<u>Taking Stock: A Comparative Analysis of Employee Ownership</u>, Institute for Policy Studies, London, 1986 (with K. Bradley).

<u>Oil Windfalls: Blessing or Curse? A Comparative Study of Six Developing Exporters,</u> Oxford University Press, 1990.

<u>Restructuring and Privatization in Central and Eastern Europe: Case Studies of Firms in</u> <u>Transition</u> M.E. Sharpe, 1995 (editor, with S. Estrin, J.C. Brada and I.J. Singh)

<u>From Plan to Market</u> World Development Report 1996. World Bank, Oxford University Press. (Staff Director)

<u>Can Africa Claim the 21<sup>st</sup> Century?</u> World Bank and Collaborating Institutions, World Bank, 2000. (Director, Chairman of Steering Group)

Strategic Framework for IDA in Africa World Bank 2004 (with team)

<u>Meeting the Challenges of Global Development: A Long-Term Strategic Exercise for the</u> <u>World Bank Group,</u> World Bank, 2007 (with Francois Bourguignon and Jeffrey Lewis).

Africa's Private Sector: <u>Whats Wrong with the Business Environment and What to Do</u> <u>About It</u> Center for Global Development, Washington DC, 2009 (with Vijaya Ramachandran and Manju Kedia Shah)

# **Articles and Book Chapters**

Coffee Prices and the Brazilian Exchange Rate, Oxford Economic Papers, Vol. 26, 1974.

Optimal Control and Stabilization Policy: An Application to the Coffee Economy, <u>Review of Economic Studies</u>, June 1977.

The Political Economy of "Radical" Policy: An Analysis of the Scottish Daily News Worker Cooperative, <u>British Journal of Political Science</u>, Vol. 9, June 1978 (with K. Bradley).

On the Definition and Measurement of Export Instability and the Costs of Buffering Export Fluctuations, <u>Review of Economic Studies</u>, Vol. 66, No.1, January 1979.

A Spectral Analysis of Coffee Market Oscillations, <u>International Economic Review</u>, Vol. 20, No. 2, June 1979.

Worker Cooperatives as Industrial Policy, <u>Review of Economic Studies</u>, Vol. XLVII, 1980 (with K. Bradley).

The Radical Potential of Cash Nexus Breaks, <u>British Journal of Sociology</u>, No. XXXI, No. 2, June 1980 (with K. Bradley).

Motivation and Control in the Mondragon Experiment, <u>British Journal of Industrial</u> <u>Relations</u>, Vol. XIX, No. 2, July 1981 (with K. Bradley).

The Replication and Sustainability of the Mondragon Experiment, <u>British Journal of</u> <u>Industrial Relations</u>, Vol. XX, No. 1, June 1982 (with K. Bradley).

The Mondragon Cooperatives: Guidelines for a Cooperative Economy? in <u>Participatory</u> and <u>Self-Managed Firms</u>, ed. Jones, D. and J. Svejnar, Lexington, 1982.

Cooperative Production and Accelerated Development: A Review of Potential and Constraints, DRD Working Paper No. 93, August 1984 and <u>Development Southern</u> <u>Africa</u>, Vol. 1, No. 4, 1984, November.

Employee Buyouts of Troubled Companies, <u>Harvard Business Review</u>, Volume 85 no 5, September-October, 1985.

The Oil Syndrome: Adjustment to Windfall in Oil Exporting Countries, in Lal, D. and M. Wolf (eds) <u>Stagflation, Savings and the State: Perspectives on the Global Economy</u>, Oxford University Press and World Bank, 1985.

"Share Ownership for Employees", Report to Public Policy Center, London, 1986 (with K. Bradley).

Adjustment to Windfall Gains: A Comparative Analysis of Oil Exporting Countries, <u>Studies in Banking and Finance</u>, 4, 1986.

Adjustment to Windfall Gains: A Comparative Analysis of Oil Exporting Countries, in Neary, P. and S. van Wijnbergen (eds) <u>Natural Resources and the Macroeconomy</u>, Basil Blackwell, London, 1986.

Oils Windfalls in a Small Parliamentary Democracy: Their Impact on Trinidad and Tobago, <u>World Development</u> Vol. 14, No. 9, 1986, also DRD Discussion Paper No. 131, September 1985 (with R. Auty).

From Boom to Bust: Oil Exporting Countries over the Cycle, 1970-84, <u>Institute of Development Studies Bulletin</u>, Vol. 17, No. 4, 1986.

Oil Windfalls in a Controlled Economy: A Fix Price Equilibrium Analysis of Algeria, <u>Journal of Development Economics</u>, 1987, also DRD Discussion Paper # 92, August 1984 (with P. Conway).

Cooperative Industrial Relations: Mondragon's Response to Recession, <u>British Journal</u> of Industrial Relations, Volume 21, No 3, November 1987 (with K. Bradley).

Trade in Financial Services: Banking, in Messerlin, P.A. and K. Sauvant (eds) <u>The</u> <u>Uruguay Round, Services in the World Economy</u>, World Bank/UNCTC, 1990 (with S. Sagari).

TVP Workers' Incomes, Incentives and Attitudes, in Byrd, W. and Lin Quingsong (eds) <u>China's Rural Industry: Structure, Development and Reform</u>, Oxford University Press, 1990.

Why Industrialize? The Incentives for Rural Community Governments, in <u>China's Rural</u> Industry, 1990 (with W. Byrd).

China's Township Village and Private Firms in International Perspective, in <u>China's</u> <u>Rural Industry</u>, 1990 (with J. Svejnar).

Issues in Socialist Economy Reform in Zecchini S. (ed) <u>The Transition to a Market</u> <u>Economy</u>, Organization for Economic Co-operation and Development (OECD) 1991, also World Bank WPS 565, December, 1990 (with S. Fischer).

Township, Village and Private Industry in China's Economic Reform, in J. De Melo and A. Sapir (eds) <u>Trade Theory and Economic Reform</u>, Basil Blackwell, 1991; reprinted in J.C.H. Chai (ed) <u>The Economic Development of Modern China</u>, Edward Elgar, 2000, and World Bank, WPS 406, April, 1990.

The Process of Socialist Economic Transformation, <u>Journal of Economic Perspectives</u>, Vol. 5, No. 1, 1991 (with S. Fischer).

Public Sector Employment, Rent Seeking and Economic Growth, <u>The Economic Journal</u>, Vol. 101, No. 98, 1991 (with R. Sabot and J. Knight).

The Transformation of Economies In Central and Eastern Europe: Issues, Progress and Prospects, World Bank Policy and Research Paper, No. 17, 1991 (with Cheryl Gray).

The Behavior of Polish Firms after the "Big Bang": Findings from a Field Trip, in Milanovic, B. and A. L. Hillman (eds) <u>The Transition From Socialism in Eastern</u> <u>Europe: Domestic Restructuring and Foreign Trade</u>, World Bank, 1992, (with E. Jorgensen and I. J. Singh).

Socialist Transformations: Some Lessons and Implications for Assistance, in Ljunggren, Borgge (ed) <u>Redefining the Role of the State and the Market in the Development Process</u>, SIDA, Stockholm, 1992.

Transformaciones Socialistas: Vision General de Europa Oriental y Algunos Puntos de Comparacion, <u>Pensamiento Iberoamericano</u>, 22/3, June,1993.

Mongolia: Privatization and System Transformation in an Isolated Economy, in Vedat Milor (ed) <u>Changing Political Economies: Privatization in Post-Communist and</u> <u>Reforming Communist States</u>, 1993, also World Bank WPS 1063 (with Cevdet Denizer).

The Contraction of Eastern Europe's Economies (with Mario Blejer), in Blejer, M., G. Calvo, F. Coricelli and A. Gelb (eds), <u>Eastern Europe in Transition: From Recession to</u> <u>Growth</u>? World Bank Discussion Paper No 196, 1993.

Can Communist Economies Transform Incrementally? The Experience of China, in O. Blanchard and S. Fischer (eds) <u>NBER Macroeconomics Annual</u>, Volume 8, MIT Press, 1993 (with G. Jefferson and I.J. Singh).

An Introduction to the Case Study Project, in <u>Restructuring and Privatization in Central</u> <u>and Eastern Europe: Case Studies of Firms in Transition</u> M.E. Sharpe, 1995 (with S. Estrin, J.C. Brada and I.J. Singh)

Macropolicies in Transition to a Market Economy: A Three-Year Perspective, in <u>Proceedings of the World Bank Annual Conference on Development Economics, 1994.</u> World Bank, 1995, also in Balcerowicz L., <u>Capitalism, Socialism and Transformation</u>, Central European University Press, 1995.

Patterns of Transition from Plan to Market <u>World Bank Economic Revie</u>w, Volume 10 No. 3, September 1996, also World Bank, Policy Research Working Paper no 1564, (with M. de Melo and C. Denizer).

A Comparative Analysis of Twenty-Eight Transition Economies on Europe and Asia, <u>Post-Soviet Geography and Economics</u> 37, No 5, 1996 (with M. de Melo)

China's Reforms in the Wider Context of Transition in <u>China's Economic Future:</u> <u>Challenges to U.S. Policy.</u> Submission to the Joint Economic Committee, Congress of the United States. U.S. Government Printing Office, 1996.

From Plan to Market: Patterns of Transition in Blejer M. and M. Skreb (eds) <u>Macroeconomic Stabilization in Transition Countries</u>, Cambridge University Press, 1997.

Comment on "Perspectives on Financial Regulation and Liberalization in Africa Under Incentive problems and Asymmetric Information" <u>Journal of African Economies</u>, Supplement to Volume 6, Number 1, 1997.

Transition to date – A Comparative Overview in S. Zecchini (ed) <u>Lessons from the</u> <u>Economic Transition: Central and Eastern Europe in the 1990s</u>, OECD, 1997. Rents as Distractions: Why the Exit from Transition is Prolonged, in N. Baltas, G. Demopoulos and J. Hassid (eds), <u>Economic Interdependence and Cooperation in Europe</u>, Springer Verlag, 1998 (with A. Hillman)

The End of Transition? in A. Brown (ed) <u>When is Transition Over</u>? W. E. Upjohn Institute for Employment Research, Kalamazoo, Michigan, 1999.

The Challenge of Globalization for Africa, <u>South African Journal of International Affairs</u>, Volume 6, No.2, 1999 (with R. Floyd).

Growth and Job Creation in Africa in <u>Economic Policy in Labor Surplus Economies –</u> <u>Strategies for Growth and Job Creation in Southern Africa</u>. Friedrich-Ebert Stiftung and World Bank, 2000 (with G. Tidrick).

Circumstance and Choice: The Role of Initial Conditions and Policies in Transition Economies, <u>World Bank Economic Review</u> Vol 15 no 1, 2001, also World Bank Policy Research Paper no 1866, December 1997, (with M. de Melo, C. Denizer and S. Tenev).

The Political Economy of Resource-Abundant States in R. Auty (ed) <u>Resource</u> <u>Abundance and Economic Development</u> Oxford University Press, 2001 (with R. Auty)

The Political Economy of Fiscal Policy and Economic Management in Oil-Exporting Countries, in Davis JM, R. Ossowski and A. Fedelino, <u>Fiscal Management in Oil</u> <u>Exporting Countries</u>, International Monetary Fund, 2003, and World Bank Policy Research Working Paper no 2899, 2002, (with B. Eifert and N. Tallroth)

"Coping with Aid Volatility" <u>Finance and Development</u>, 2005 September (with Benn Eifert)

"Improving the Dynamics of Aid: Towards more Predictable Budget Support" World Bank Policy Research Paper No 3732, 2005 October (with Benn Eifert)

"Improving the Dynamics of Aid: Towards More Predictable Budget Support" in Stefan Koeberle et al (eds) <u>Budget Support as More Effective Aid: Recent Experience and</u> <u>Emerging Lessons</u> World Bank, 2005

"Business Climate and Comparative Advantage in Africa" <u>Proceedings of ABCDE</u> <u>Conference, Senegal 2005.</u>

"Making Aid Work" <u>Finance and Development</u> Vol 43, No 4, December 2006 (with Mark Sundberg)

"Costs, Competitiveness and Reforms: Is Africa Different?" Evidence from the Investment Climate Data". Journal of Development Perspectives Volume 2:1, 2006 May (with Benn Eifert and Vijaya Ramachandran) "Stimulating Growth in Africa: From Macro to Micro Reforms (with Vijaya Ramachandran and Ginger Turner) African Development Review April 2007, pp26-51

"Reforming Aid: Towards More Predictable, Performance-Based Financing for Development" <u>World Development</u> 36(10) 2008 October (with Benn Eifert)

"The Costs of Doing Business in Africa: Evidence from Investment Climate Surveys" <u>World Development</u> 36 (9) 2008 [Note: Also in AfDB volume] (with Benn Eifert and Vijaya Ramachandran)

"Confronting the Resource Curse: Lessons of Experience for African Oil Producers" in Desker, Barry, Jeffrey Herbst and Michael Spicer (eds) <u>Globalization and Economic</u> <u>Success: Policy Lessons for Developing Countries</u> The Brenthurst Foundation, Johannesburg 2008 (with Ginger Turner)

# **Other Working Papers and Work in Process**

"Pragmatic Acceptance Versus Cash Nexus Hypothesis: The Cooperative Response to Bankruptcy", London School of Economics and Political Science Industrial Relations Discussion Paper, September 1979 (with K. Bradley).

"Industrial Alternatives: Internal Organization and Efficiency in the Cooperatives" Industrial Relations Discussion Paper, L.S.E., January 1981 (with K. Bradley).

"Capital-Importing Oil Exporters: Adjustment Issues and Policy Choices" World Bank Staff Working Paper No 475, August 1981.

"Testing Stylized Facts: an Application of Random Parameter Estimation" Division Working Paper No. 82-3, Development Strategy Division, World Bank, June 1982 (with R. Bowden).

Report by the Committee on Economy-Wide Modeling in the Bank, July 1984.

"Mixed Economy" versus "Cooperative" Adjustment: Mondragon's Experience through Spain's Recession" DRD Discussion Paper # 122, April 1985 (with K. Bradley).

"The Impact of Oil Windfalls: Comparative Studies with an Indonesian like Model" Development Research Department Discussion Paper No.133, World Bank, October 1985.

"Are Oil Windfalls a Blessing or a Curse? Policy Exercises with an Indonesia-Like Model" Development Research Department Discussion Paper No 135, November 1985.

"Financial Sector Reforms In Adjustment Programs" World Bank Policy Research Working Paper WPS 169, March 1989 (with P. Honahan).

"Financial Policies, Growth and Efficiency" World Bank Policy Research Working Paper WPS 202, June 1989.

"Implementing Performance-Based Aid in Africa: The Country Policy and Institutional Assessment" Africa Working Paper Series no. 77, 2004. (with Xiao Ye and Brian Ngo)

"Business Environment and Comparative Advantage in Africa: Evidence from the Investment Climate Data" Center for Global Development, Working Paper no. 55, 2005 February (with Benn Eifert and Vijaya Ramachandran).

"Selectivity and Performance: IDA's Country Assessment and Development Effectiveness", Paper prepared for IDA 17, World Bank 2007 February.

"What Matters to African Firms? The Relevance of Perceptions Data" Policy Research Working Paper 4446, 2007, December (with Vijaya Ranmachandran, Manju Kedia Shah and Ginger Turner)

"To Formalize of Not to Formalize? Comparisons of Microenterprise Data from Southern and East Africa", Paper presented to Development Policy Research Unit Conference: The Regulatory Environment and its Impact on the Nature and Level of Economic Growth and Development in South Africa" Muldersdrift 2008 October (with Vijaya Ramachandran, Taye Mengistae and Manju Kedia Shah)

"Confronting the Oil Curse" Paper presented to the AFD/EUDN Conference, Paris, November 12, 2008 (with Sina Grasmann)

"Oil Rents: How to Use Them Well?" Paper presented to Tenth Global Development Network Conference, Kuwait February 5, 2009 (with Sina Grasmann)

"Natural Resource Exports and African Development" Paper prepared for Oxford Companion to Economics in Africa. Forthcoming 2010