What is the Point of Schooling? The Politics of Education Policy in Tanzania Since 1961

Ken Ochieng' Opalo

Abstract

Education is one of the most important public goods provided by modern governments. Yet governments worldwide seldom perform well in the sector. This raises the question: Why do governments preside over poor education quality? This paper answers this question with evidence from Tanzania. Using data from surveys, administrative reports, and policy documents, it analyzes changing goals of education policy and associated impacts on access and learning over time. The main finding is that learning has not always been the goal of schooling in Tanzania. Furthermore, for decades the government rationed access to both primary and secondary schooling for ideological reasons. These past policy choices partially explain contemporary poor outcomes in education. This paper increases our understanding of the politics of education in low-income states. It also provides a corrective against the common assumption that governments always seek to maximize the provision of public goods and services for political gain.

Keywords: Public Policy, Education, Tanzania, Ujamaa, Political Settlements



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1 Introduction

The world is experiencing a "learning crisis" (Languille, 2014; World Bank Group, 2018). While the last five decades have seen tremendous improvements in school enrollment rates in middle and low-income countries, the gains have been accompanied by a glaring stagnation or decline in school quality (Sifuna, 2007; Nestour, Moscovix and Sandefur, 2021). In other words, increases in *schooling* have not always translated into desirable levels of *learning*. Given the political importance of the education sector in most states (Brown and Hunter, 2004; Jensen, 2011; Ansell and Lindvall, 2021), why did politicians in different countries preside over stagnating or declining education quality over the last 50 years?

This article answers this question with evidence from Tanzania. It argues that historic official policy objectives of schooling partially explain the stagnation of learning outcomes. Simply stated, *learning* is not always the goal of *schooling*. Therefore, to understand why politicians may preside over declining learning outcomes, one must first understand government's intentions behind schooling. In Tanzania, changes in the official policy objectives of education – informed by shifting political settlements – explain the historical patterns in attainment and stagnation in quality. After independence in 1961, the government rationed access to schooling and modified the curriculum to emphasize vocational training and deemphasize academic aspects of the curriculum. These decisions were motivated by ideological and political objectives. Furthermore, because of path dependence, past policy choices continue to constrain Tanzanian policymakers' ability to ensure that schooling translates into learning. Evidence shows that the deployment of fiscal and administrative resources remain decidedly biased in the direction of increasing access, often at the expense of improving learning outcomes (Languille, 2019; Habyarimana, Opalo and Schipper, 2021).

It is hard to overstate the importance of understanding governments' policy intentions with regard to education policy. Education is one of the most important public goods provided by modern states (Dewey, 1966; Boli, Ramirez and Meyer, 1985; Ansell, 2010). Existing works have analyzed the impact of administrative structures on education sector performance (Hecock, 2006; Garritzmann, Roth and Kleider, 2021); how partisanship shapes education expenditures and outcomes (Boix, 1997; Busemeyer, 2014); and the politics of education expansion and outcomes (Weber, 1976; Stasavage and Harding, 2014; Paglayan, 2021). Through a thick description of the evolution of education policy in Tanzania and associated outcomes, this article shows how elite-level ideas and political objectives – at times independent of direct electoral incentives – shape education policy. It also shows how elites can neutralize citizens' ability to impose their policy preferences on the political class. Tanzanian elites' ideological hegemony enabled them to ration access to primary education between 1961-1974 and secondary education before 2006. For over four decades, secondary enrollment stagnated at around 10 percent. This finding contradicts received wisdom that governments, motivated to consolidate mass support, maximize the provision of public goods and services.

I also show that Tanzania's education policy has evolved over time through four phases, each with its own predominant logic of schooling. The first phase (1961-1967) focused on producing a limited skilled workforce to Africanize the bureaucracy and economy. Thereafter ideological/political objectives drove policy – first under the socialist Education for Self Reliance era (1967-1982) followed by the (market-based) reformist era (1982-1995). The competing goals of increasing access and improving learning outcomes amidst a heightened political salience of education demand define the current phase (1995-present). Notably, attention to learning outcomes has only recently acquired political salience.¹ Historical official inattention to learning outcomes is exemplified by the fact that to address heightened teacher demand in the 1970s, the government simply lowered the standards of teacher train-

¹Competence Based Curriculum reforms were introduced in 2005 and the Big Results Now! initiative started in 2013 to improve exam pass rates. Previous reforms (1967, 1978, and 1997) focused on curriculum content and not pedagogical improvements. The 1967 reforms promoted socialist agrarian development; the 1978 reforms emphasized vocation training; and in 1997, reforms codified the shift away from socialist single party political education and emphasized science education and computer studies (Nzima, 2016).

ing (Meena, 2009).² This policy went decidedly against the well-understood importance of teacher quality to learning outcomes (Bold et al., 2017).

I present evidence from multiple sources – including multiple rounds of the Demographic and Health Surveys (DHS) and Afrobarometer Surveys; administrative data on school enrollment, government spending, and economic indicators; and content analysis of legislation, party manifestos, and important policy documents. Combined, these data allow me to construct a thick description of the evolution of education policy in Tanzania and associated impacts from multiple vantage points. Importantly, I document the temporal variation in education policy in response to shifts in both elite ideas (top down change) and mass demand (bottom up change). While most studies emphasize bottom up electoral incentives faced by politicians, it is equally important to understand how elites influence public perceptions of the legitimacy of specific policy goals in the education sector.

Tanzania's historical experience mirrors that of other African states.³ At independence, these states inherited education sectors plagued by decades of deliberate colonial underinvestment in access and miseducation through substandard curriculum offerings (wa Thiong'o, 1986). The postcolonial period was therefore marked by efforts to increase access and retool the logics of education. Like Tanzania, these countries had to make critical policy choices regarding the emphasis on academic vs vocational training, the choice of language of instruction, how to finance the expansion of access (e.g. taxes, user fees or private schools), and the relative emphasis of adult literacy as well as different levels of education (e.g. primary, secondary, and tertiary). And like in Tanzania, the specific choices made reflected prevailing elite political consensus and different countries' fiscal and administrative capacities. Importantly, the specific choices made by governments in the immediate postcolonial period had lasting effects (Knight and Sabot, 1990). For these reasons, a detailed study of the evolu-

²The government halved the training period for "Grade A" teachers (O-Level graduates trained for 2 years) and recruited primary school graduates as "Grade B" teachers (with four years of training) and "Grade C" teachers (one year of training). The recruitment of "Grade B" teachers stopped in 1996 (Meena, 2009).

³See Figure A.1 in the Appendix.

tion of education policy in Tanzania and its impacts is an important contribution to our understanding of the history and politics of postcolonial eduction policy in African states.

2 The Politics of Schooling vs Learning

Education serves important social, political, and economic functions. As a result, it is deeply political. On the demand side, households are incentivized to be stakeholders – whether due to concerns about education's social and political functions or the perceived promise of economic returns to schooling.⁴ On the supply side, ruling elites are typically vested in education as a means of molding national identities, socializing loyal citizens, or creating knowledgeable and productive workers.⁵ For these reasons, several works find positive correlations between increased electoral competition and investments in mass education (Brown and Hunter, 2004; Stasavage, 2005; D'Arcy, 2013; Harding, 2020). At the same time, historical evidence suggests that elites often shape public demand for both access and content of schooling (Alesina, Giuliano and Reich, 2021; Paglayan, forthcoming). It appears that, in the education sector, elites can shape both the intensity and types of demands voiced by citizens. Below I provide a conceptual framework for synthesizing these two features of the politics of education. In particular, I unbundle the politics of education and relax the assumption that politicians are always incentivized to maximize the supply of access to education.

2.1 Unbundling Education

The bundled nature of education complicates politicians' effort and attribution. The sector's components include physical infrastructure, teachers, curriculum content, quality control, school management, parent or community contributions, and predictable government fiscal outlays. These components differentially contribute to schooling and learning. Having enough

 $^{^{4}}$ These political demands may be more salient in democracies, but are also present in autocracies. See Paglayan (2021) for a discussion of autocratic incentives for education expansion.

⁵See Nyerere (1968b), Weber (1976), and Pritchett and Viarengo (2015).

space in classrooms, regardless of the quality of teachers, content of the curriculum, or level of parental/community involvement, can increase access to schooling. However, translating schooling into learning requires investments in the latter components that are often not readily tangible – and which come with significant costs and added complexity.

Given the divisibility of education into multiple components, politicians can make differential investments conditional on prevailing incentive schemes. Importantly, as multi-task agents with an eye on re-election (Holmstrom and Milgrom, 1991; Mani and Mukand, 2007), politicians are incentivized to invest in aspects of education that are easily visible and attributable from voters' perspective (Stasavage and Harding, 2014; Habyarimana, Opalo and Schipper, 2021). Supplying schooling (e.g., building physical schools) is ordinarily more visible and attributable than investments in learning (e.g., through curriculum reform, teacher training, remedial classes, and other pedagogical interventions). Furthermore, parents are more likely to attribute their children's academic successes to innate intelligence or parental investment than politicians' effort.

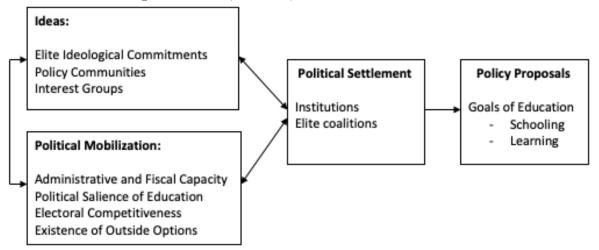
Administrative and fiscal capacity may further complicate these electoral dynamics. In many countries the education sector attracts the largest share of government spending. However, many low-income countries struggle to reach the recommended optimal fiscal investments of 4-6% of GDP in spending (World Bank, 2021). Given the scale and complexity of operations involved, proper management of the education sector demands administrative and fiscal capacities that are lacking in many (developing) countries. Consequently, even politicians that are intrinsically motivated to improve both access to schooling and learning may lack the administrative or fiscal means of achieving their objectives. Forced to consider the tradeoff on how to allocate their effort, the combined effects of electoral incentives and lack of administrative and fiscal capacity reinforce the political bias towards the provision of schooling – often at the expense of learning.⁶

 $^{^{6}}$ See Opalo (2022*b*) on how low state and institutional capacity weakens the political incentives for implementing programmatic policies, instead reinforcing clientelism.

2.2 Political Settlements and Education Policy

Coalitions matter for education policy formulation and implementation. Policy persistence is predicated on continued support from pivotal actors throughout the administrative apparatus – typically referred to as dominant "advocacy coalitions" (Schlager, 1995). Such coalitions may coalesce around specific interests or ideas and influence policy in ways that are independent of electoral, fiscal-administrative, or institutional variables. Stated differently, politicians and policymakers do not simply react or anticipate societal demands, but can also impose their vision on society (Skocpol, 1980; Skowronek, 1982). This is especially true in contexts where institutions such as legislatures and bureaucracies are weak and unable to constrain the behavior of pivotal policy actors in predictable ways. To explore these dynamics in the context of education policy, this section applies a political settlements approach.

Figure 1: Ideas, Politics, and Political Settlements



Notes: Figure shows a schema of how political settlements shape the influence of ideas and politics on education policy in states with weak institutions. In such contexts, the nature of political settlements have greater explanatory power than formal institutional structures and processes.

The political settlements approach is a useful framework for evaluating the impact of coalitions on education policy in weak states. Conceptually, it provides an analytical middle ground between institutionalist and personalist models of policymaking. The framework posits that the distribution of power among administrative/policy coalitions determines the impacts of institutions and policies (Khan, 1995, 2017). Therefore, understanding how institutions and policies shape outcomes requires knowing the coalition politics that underpin successful policy formulation and implementation. This is especially true in contexts with weak institutions. In such polities, what matters for outcomes are not formal rules or institutions but "the distribution of organizational power and mobilization capabilities" (Khan, 2017, p. 646). Overall, a political settlement is a particular distribution of organization power (e.g., manifested as a policy coalition) that is capable of reproducing itself over time.⁷

A sector as complex as education – especially in weak states – readily lends itself to a political settlements analysis. Managing the sector involves balancing policy ideas and fiscal-administrative capacity against the realities of mass (electoral) and interest group politics. Under these conditions, institutions' ability to aggregate ideas and interests depends on the prevailing balance of power across pivotal coalitions within a given polity. In particular, if institutions are weak, dominant policy coalitions are able to shape both ideas about what education ought to be about and the manner in which such ideas are implemented – regardless of the formal institutional channels of policy formulation and implementation. This is in contrast to situations where there is greater predictability of policy lifecycles – e.g., the passing of legislation, budget appropriation, and policy implementation by a competent state bureaucracy subject to legislative oversight.

Figure 1 summarizes these dynamics. The dominant *ideas* about the point of schooling reflect an aggregation of elite ideological commitments, input from policy communities, and interest groups invested in the education sector. In the political realm, administrative and fiscal capacity in interaction with mass politics define contours of achievable policy goals. With the bounds understood, realized influence of *political mobilization* depends on the level of political salience of education, electoral competitiveness, and the availability of options outside the public education system. The prevailing *political settlement* structures the realized

⁷This article does not consider transaction cost institutional analysis and the political settlement approach to be in tension. Their respective explanatory powers is dependent on the strength of institutions. The political settlements approach has greater explanatory power in contexts with weak institutions. This conceptualization is consistent with the general idea that institutions are only as strong as the dominant coalitions within them (Stasavage, 2003; Opalo, 2022*a*).

policy impacts of ideas and political mobilization. Political settlements reflect the overall influence of policy coalitions that bring together dominant elites within institutions. Notably, elite coalitions within the political settlement can also shape both ideas and forms of political mobilization directed at state institutions, albeit imperfectly.

This simple schema structures the analysis of emerging *policy proposals* within a given polity, with straightforward predictions. These include the fact that ideas regarding the goals of education matter shape policy choices; however imperfectly, elites can shape the political salience of education conditional on the permissiveness of the institutional environment; and structural factors like the administrative and fiscal capacities of states shape the feasible set of policy outcomes. These observations are an important corrective against assuming a dominant influence of mass politics and electoral incentives in driving education policy and realized outcomes. They are also an invitation to interrogate the historical evolution of education policy in developing countries without presuming a fixity of the goals of schooling. The rest of this paper does this with a case study of education policy in Tanzania since 1961.

3 Politics of Education Policy in Tanzania

Since independence in 1961, Tanzania has experienced four phases of political settlements with regard to education policy (Table 1). These phases broadly align with important shifts in the country's political and economic development.⁸ While the different phases did not have discreet boundaries, it is possible to outline the primary features of each and the associated implications for education policy. This section describes the broad outlines of political settlements during the period under study and their implications for education policy. The goal is to highlight how ideological and political motivations shaped policy, often in ways that contradict standard political economy expectations. Section 4 delves into actual education outcomes in more detail.

⁸The political settlements analysis herein builds on Kelsall (2018).

Throughout the period under study Tanzania, like most postcolonial states, faced important questions regarding education policy – with implications for both access and learning outcomes. These included how to expand access while balancing primary versus secondary education; whether to emphasize academic learning or a "practical" curriculum in service to a developmentalist agenda; the choice of language of instruction; the role of subnational units in the education sector; and how to finance education – through taxes, user fees, and the potential role of private schools. The core claim of this paper is that Tanzania's answers to these policy questions, over time, reflected prevailing political settlements regarding the overall goal of schooling and associated policy prescriptions.

3.1 Data and Methods

This article relies on multiple data sources to describe the evolution of education policy in Tanzania. To provide structure to the descriptive exercise, I use a political settlement approach to construct four phases of education policymaking in Tanzania since 1961. A political settlements approach is ideal as a means of structuring shifting policy paradigms. Major policy documents provide a general understanding of the government's formal policy objectives. These include the Education Act (1969, 1978), TANU Guidelines (Mwongozo) of 1971, the Decentralization of Government Administration (Interim Provisions) Act (1972), the Local Government and Authorities Act (1982, 1999), the Arusha Declaration (1967), Musoma Declaration (1974), the Presidential Commission on Education Report (1982), Education and Training Policy (1995, 2014), Basic Education Master Plan (1997), Local Government Reform Program (1998), successive Five Year Development Plans, and Education Sector Development Plans (various publications). These documents, together with government budget data, donor assistance project documents, and other secondary materials provide a clear picture of shifts in the logics of education policy in Tanzania.⁹

⁹Table B.1 in the Appendix summarizes Tanzania's major education policy pronouncements since 1961.

Having constructed the four different phases of political settlements and associated education policies, I then show corresponding outcomes. To this end I rely on various data sources on enrollment and quality of schooling. Publications of the official Basic Education Statistics (BEST) and the Electronic Information Management System (EMIS) provide information on enrollment and school construction. To construct trend lines on both access and the quality of education, I rely on evidence from the Demographic and Health Surveys (DHS) and Afrobarometer Surveys. I use these data to construct measures of education attainment and literacy across cohorts spanning Tanzania's four phases of political settlements.

The analysis herein is primarily descriptive, with the goal being to show shifts in education policy objectives conditional on the prevailing political settlement, the associated policies, and the resultant effects.¹⁰ I rely on a political settlements approach to construct four periods marked by the predominance of specific ideas about the role of education in Tanzania. The claim is not that the dominant ideas were unchallenged or that there were discrete periods. The observable political, economic, and policy changes were certainly not always coterminous; and outcomes often lagged policy. Indeed, leading Tanzanian politicians and technocrats often competed over education policy. Furthermore, despite its hegemonic status, the ruling party was not always able to ignore the public's demands. At times, popular pressure or economic crises forced dominant elites to implement policies that were not entirely consistent with their preferences.

3.2 Political Settlements and Schooling Objectives

Political settlements and their respective underlying ideas about the role of education shaped the evolution of Tanzania's education sector. This section highlights the important features of four political settlements since 1961 with a focus on how intra-party (ideological) competition, the state administrative structure, economic change, political reforms, and global

¹⁰The dynamics of policy learning and change are beyond the scope of this paper. The assumption is that each political settlement represents a policy paradigm. For more on policy and social learning see Hall (1993).

policy diffusion impacted education policy. The descriptions below expand on the schema shown in Figure 1, and show how shifting political settlements structured the policy impacts of ideas and component elements of political mobilization.

3.2.1 Party-Based Pragmatism and Manpower Planning

The first political settlement (1961-1967) was marked by the hegemony of the ruling party, the Tanganyika African National Union (TANU), under the leadership of President Julius Nyerere. During this period manpower planning was the driving logic of education policy (Hunter, 1966; Resnick, 1967). In practice, this meant providing access and high quality education to a limited share of the school-age population who would become part of the managerial class in both the private and public sectors. As a matter of policy, the government "[restricted] firmly the further expansion of recurrent expenditure on education until it [could] be better matched (and paid for) by economic advance" (Hunter, 1966, p. 13). Less than a third of children were able to attend primary school. Even though secondary was ostensibly free, enrollment was even lower, at less than 3 percent largely due to a constrained supply of schools. As part of the decolonization process, the curriculum was Africanized and infused with civic education. Swahili became the language of instruction in primary schools in 1965, with the stated goal (yet to be achieved) of gradual expansion through university.¹¹ While the administration of education was decentralized, TANU's rapidly growing political hegemony enabled it to suppress mass expectations of a rapid expansion of schooling.

Within TANU, different factions jostled for power and influence along two main cleavages. A national/local cleavage pitted national leaders against local elites (including bureaucrats) who dominated the productive sectors of the economy and the architecture of local government (Picard, 1980). National leaders wanted to subordinate education to nation-building and centrally planned developmentalism. Local elites saw education as means of training

¹¹The language policy succeeded at nation-building (Miguel, 2004). However, the linguistic discontinuity between primary and secondary school has negatively impacted learning outcomes (Brock-Utne, 2010).

competent workers and administrators. The ideological cleavage pitted pragmatic modernizing nationalists against ideologue socialists (Samoff, 1994). Both wanted to Africanize the upper echelons of the economic and political realms, albeit for divergent ends. The nationalists included upwardly mobile capitalist-leaning economic elites and the small bureaucratic cohort that was inherited from the colonial era. The socialists, inspired by Nyerere, envisioned central planning as the means of achieving accelerated modernization and economic prosperity (Nyerere, 1968*b*; Molony, 2014).

The factional balance of power and the subnational administrative structure facilitated a pragmatic approach to education policy. Rural authorities and urban municipalities retained significant policy influence – including school construction – as was the case under colonialism. The 1962 Education Ordinance granted Local Education Authorities fiscal and administrative powers in the education sector.¹² This policy reflected the government's desire to deflect responsibility over education access to local authorities, and to limit the financial burden on the national government.¹³ This produced significant regional inequalities in education access and outcomes. Eventually, the national/local and ideological contestations were decisively settled by the late 1960s on the back of a systematic dismantling of alternative centers of power that may have posed a challenge to TANU and Nyerere's authority. The policy impact of these changes was to attenuate the ability of both citizens and subnational elites to influence education policy.

The eventual centralization of education policy reflected broader political developments in Tanzania. In 1964 the umbrella trade union organization was reconstituted as an affiliate of TANU (Chambua, 2002). Opposition parties were abolished in 1965 (Hyden and Leys, 1972), essentially obviating any possibility of the Tanzanian parliament providing checks on executive power (Tordoff, 1977; Opalo, 2019). Except for a brief military mutiny in 1964, throughout his tenure (1961-1985) Nyerere never faced any real threat to his authority. His

¹²GOT, Education Ordinance, 1962

¹³Education quickly became a major expense item of local governments. (Samoff, 1974, p. 41) finds that in Kilimanjaro, 60-70 percent of the district council budget went to education and culture.

Nature of Political Settlement	Key Features of the Education System	Predominant Objectives of Schooling
Party-based pragmatism (1961-1967)	 Modernization: Technocratic manpower planning Limited expansion of primary and secondary schooling De-racialization of the curriculum Swahili as the language of instruction in primary schools 	 Limited skills development to Africanize bureaucracy and economy Identity formation and molding of loyal citizens Universal adult literacy
Nyerere-dominated (<i>Ujamaa</i>) socialist developmentalism (1967-1982)	 Education for Self-Reliance (ESR): TANU policy dominance UPE and primary education as terminal; Secondary school rationing Reduction of subnational disparities in enrollment Administrative decongestion School self-sufficiency and integration into host rural communities Emphasis on practical skills 	 Agrarian self-reliance and technical training Universal literacy for participatory socialist development Prevention of rural- urban migration Political education of loyal citizens
Early Reformist Era (1982-1995)	 Structural Adjustment of Education: Ascendance of technocratic management and budget cuts Introduction of school fees Acceptance of private secondary schools Reforms towards scientific education and technical skills 	 Skills development for a liberalizing economy Preparation for higher levels of education
Mass Education for a Modern Economy and Pluralist Politics (1995-Present)	 Unrestricted Mass Education: Electoral salience of education Universal primary and secondary education Competency-based curriculum Basic education as preparation for higher levels of education Salience of the "learning crisis" and global policy diffusion 	 Skills development for an open economy Emphasis on both schooling and learning Universal primary and secondary education

Notes: For much of the period under study the government focused on either increasing access to schooling or the quality of education for a limited share of students needed to supply high-skilled manpower. It is only between 2005 and 2013 that a policy consensus emerged in favor of mass learning as a core goal of education policy.

total dominance was reflected in the public image of consensus politics (van Donge and Liviga, 1986). However, as noted above, the national consensus was pragmatically balanced against subnational variation in actual policy implementation.

Rationing of access was official policy. While unveiling Tanzania's First Development Plan in 1964, Nyerere argued for a "carefully planned expansion of education," with the goal of education being to "equip Tanganyika with the skills and the knowledge which is needed if the Development of [Tanganyika] is to be achieved."¹⁴ A priority was to be given to adult education since, in his view, the returns to educating children would take long to materialize. Nyerere also signaled that he understood the need to expand secondary and technical education. However, in the same speech, he emphasized the importance of efficiently utilizing Tanzania's meagre resources, observing that "Children entering university this year will still be at university in 15 years time!" As such, there was need to prioritize teacher training, educating an optimal number of secondary and university students, while at the same time rationing overall access in recognition of Tanzania's fiscal-administrative constraints.

3.2.2 Education for Agrarian Self-Reliance

The Arusha Declaration (1967) inaugurating Ujamaa defined the second political settlement (1967-1982). If the first political settlement was characterized by pragmatism in the face of intra-TANU factional competition and subnational variation, the second was dominated by Ujamaa and increasing (albeit not total) centralization and politicization of education policy in the service of socialist developmentalism. Following Nyerere's proclamation of the Education for Self-Reliance (ESR) policy in 1967 (Nyerere, 1968a), TANU dominated education policy at the expense of technocrats. Mirroring ongoing economic reforms, schools were nationalized in 1969 (Carnoy and Samoff, 1990; Temu and Due, 2000) – thereby foreclosing potential sources of deviation from official goals of schooling. A reorganization of local gov-

¹⁴URT, Address by the President, Mwalimu Julius K. Nyerere, The Tanganyika Five Year Plan and Review of the Plan (1964)

ernment centralized education policy. In 1969 Local Education Authorities were created to manage schools at the local level – a fact that contributed to continued subnational variation in school attainment.¹⁵ The elimination of council elections further diluted localized political incentives to build schools. *Ujamaa* villagization filled some of the gap as agglomeration effects facilitated the expansion of access to primary education (Maro, 1990). Universal Primary Education (UPE) was introduced in conjunction with adult literacy campaigns.

The most important features education policy in this phase were the rationing of secondary education and employment of primary education to the service of civic education, nation-building, and socialist agrarian development.¹⁶ Many of these changes were encapsulated in the Second Five Year Development Plan (1969-1974).¹⁷ The plan envisioned the achievement of UPE in 1989 and gradual expansion of secondary and tertiary education in tandem with labor demands. However, due to pressure from the TANU ranks, the Third Five Year Development Plan (1976-1981) moved the UPE deadline forward to 1977.¹⁸ The rationing of secondary education would persist until 2006.

In 1971, new TANU guidelines (*Mwongozo*) eroded technocratic influence over education policy by subordinating government operations to the party (Hartmann, 1983).¹⁹ The guidelines urged the government to reduce subnational disparities in the education sector. In 1972 the system of local government was abolished (including elected local councils) to check lingering subnational particularistic interests and opposition to national policies and to rationalize the implementation of Nyerere's developmentalist agenda (Hyden, 1980; Picard, 1980).²⁰ Compulsory villagization soon followed (von Freyhold, 1979) and with it the

 $^{^{15}}$ URT, The Education Act (1969)

¹⁶Figures A.5, A.6, and A.7 puts Tanzania's rationing of schooling in comparative perspective against data from Kenya and Uganda. As Mbilinyi (1976) observes, this policy choice was partly driven by the government's recognition of the lack of wage-earning career opportunities for secondary school graduates.

¹⁷URT, First Five-Year Development Plan, 1969-1974

¹⁸URT, Second Five-Year Development Plan, 1976-1981

 $^{^{19}\}mathrm{URT},$ Mwongozo Wa
 TANU, Dar es Salaam, 1971

²⁰URT, Decentralization of Government Administration (Interim Provisions) Act, 1972. The new system of decentralization (de-congestion) sought to replicate national level line ministries at the local level in order to equalize the provision of essential public goods and services.

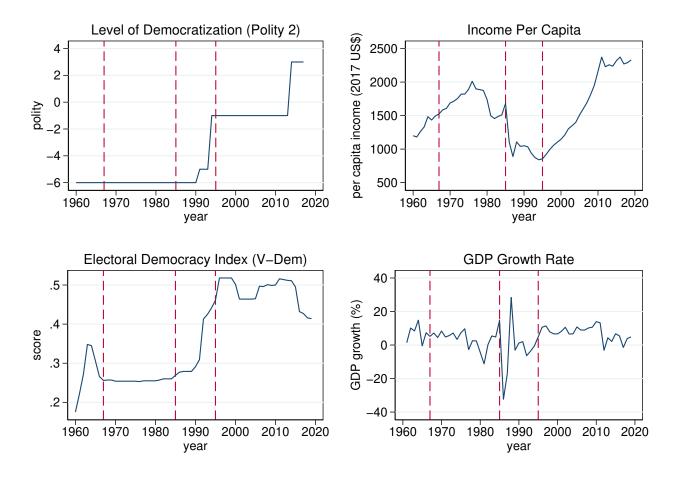


Figure 2: Political and Economic Trends in Tanzania

Notes: Graphs show trends in political and economic trends in Tanzania. Vertical dotted lines separate different phases of political settlements. Data are from Marshall, Gurr and Jaggers (2019), Coppedge et al. (2019), and Feenstra, Inklaar and Timmer (2015).

abolition of cooperatives in 1975 (Eckert, 2007). The net effects of these changes were the centralization of education policymaking, attenuation of political demands for education access against local governments, and the beginning of a national convergence of education outcomes. Within TANU, the joint effects of *Ujamaa* and its stature as the sole party increased the (perceived) influence of party organs on policy. TANU's dominance gave way to the Musoma Resolutions (1974) which, among other things, accelerated the realization of UPE by moving the deadline forward to 1977 against technocratic planning informed by Tanzania's fiscal-administrative capacity.²¹ Importantly, the Musoma Resolution caught the

²¹As late as 1973 primary enrollment rate was only 50 percent (Samoff, 1987).

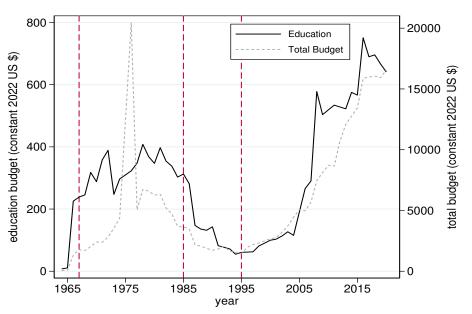


Figure 3: The Fall and Rise of Education Spending

Notes: Graph shows total education spending in 2022 constant dollars. Notice the long decline in education spending beginning in the late 1970s through the mid 1990s.

education bureaucracy by surprise (Omari et al., 1983) – a sign of the party's newfound supremacy over the state bureaucracy with regard to policymaking.

Until 1972 local governments controlled basic education, had elected officials, and raised their own revenue through taxation (Semboja and Terkildsen, 1994). They could therefore subvert the top-down policy directives or innovate during implementation. This dynamic reinforced existing subnational disparities in educational and economic outcomes. To avoid this problem, the government abolished the local government system and replaced it with a system of regional administrations. The goal was to rationalize the allocation of scarce resources for development and to have the regions (instead of smaller sub-regional units) better coordinate the implementation of national government policies, including ESR (Samoff, 1979; Mbilinyi, 2003; Therkildsen, 2000).

Despite TANU's hegemony, residual tension existed between the party's ideological policy aims and their practical implementation through the state bureaucracy (Kiondo, 1989). In particular, Nyerere had to balance TANU's (and later CCM's) impulses for poorly planned rapid reforms against the stated policy objective of rationing access to education in line with the country's fiscal-administrative capacity. He also had to contend with the problem of subnational variation in policy implementation. Administrative reforms in 1974 (dubbed "decentralization") decongested the central bureaucracy, replicating ministerial presence at the subnational level. These changes only exacerbated the central government's principal-agent problems with adverse consequences for policy implementation (Hyden, 1980). This was in part due to TANU's influence on subnational administrative organs.²² The consolidation of single party rule between 1965 and 1980 politicized the policymaking process and decoupled planning from fiscal-administrative considerations. Ineluctably, failure followed. Importantly for education policymaking, the combined effects of these failures and economic crises boosted the influence of technocratic bureaucrats.

3.2.3 Structural Adjustment of Education

Economic crises and policy failures under *Ujamaa* precipitated a new political settlement (1982-1995) focused on economic reforms and fiscal retrenchment (see Figures 2). Unlike the past two periods, this era lacked a coherent new goal of education. Instead, the overriding goal was to shield the sector from collapse. The focus on fiscal discipline elevated technocrats at the expense of CCM officials. The reintroduction of local governments in 1982 set the stage for future localized demands for access. Finally, severe budget cuts forced the reintroduction of user fees in primary and secondary schools and removal of restrictions on private schools. Real government spending on education declined precipitously (Figure 6).²³ The erosion of enrollment rates achieved under UPE followed (see below). In addition, the fiscal crunch led to a further deterioration of the quality of education on the back teacher shortages occasioned

²²See Figure D.10 summarizing party-state relations in the Appendix.

 $^{^{23}}$ For example, by 1974 only 11.4% of primary school graduates transitioned to secondary school – with 28.6% of them attending private schools. Just over a decade later in 1986 and following the implementation of UPE, the transition rate had dropped to 7.2% with 51% of students attending private secondary schools. The privatization of education exacerbated regional inequalities. For example, Cooksey (1986) notes that in 1986 "Kilimanjaro Region [had] only 11% of all government schools in the country, but no less than 34% of all registered private schools" (p. 185).

by the UPE policy of the late 1970s (Meena, 2009; Nzima, 2016). Already aware of the trends, the government appointed a Presidential Commission on Education in 1982 to review the sector and provide recommendations for reforms.²⁴

Nyerere's resignation in 1985 further reduced CCM's policy influence. These shifts were reflected in the moderate improvements in levels of democratization (Figure 2). Opposition parties were legalized in 1992 and first multiparty local elections held in 1994. On the economic front, *Ujamaa* policy missteps, droughts in the 1970s, the war with Uganda in 1979, and a global economic crisis jointly precipitated a severe recession. Consequently, the government was forced to implement structural adjustment programs which included budget cuts in the education sector. While Nyerere's successor, Ali Hassan Mwinyi, favored unwinding many *Ujamaa* policies, intra-CCM factional politics moderated the pace of reforms (Kjaer, 2004). This meant that it was not until the late 1990s that the fiscal situation permitted the government to contemplate a new ambitious agenda of mass education.

An important legacy of this era was the reorganization of the administrative structure for implementing education policy. The de-congestion policy of 1972 had proven unable to effectively manage the education sector. In 1982 the government re-introduced local government authorities with elected assemblies and appointed executives.²⁵ In 1983, these units were charged with the implementation of basic education, including planning and budgeting, payment of teachers, and supervision of school management. This left the Ministry of Education in charge general education policy and higher education. These reforms, largely driven by the failure of the decongestion policies of the 1970s, set the stage for the current situation whereby the most important ministry for basic education is not the Ministry of Education, Science and Technology (MoEST), but the Ministry in the President's Office for Regional Administration and Local Government (PO-RALG) – an arrangement that is fraught with coordination problems.²⁶

²⁴URT, Ripoti na Mapendekezo ya Tume ya Rais ya Elimu, 1982

²⁵URT, Local Government And Authorities Act, 1982

²⁶Appendix C describes the administrative structure for implementing education policy in Tanzania.

3.2.4 Mass Education for a Modern Economy

The present political settlement (1995-present) is defined by the need to produce patriotic high-skilled workers for a modernizing economy. In practice, this means a balancing of the competing goals of increasing access to basic education while also improving learning outcomes. The government re-introduced UPE in 2001. The runaway success of UPE forced the government to launch a massive expansion of secondary schooling in 2006, culminating in the Fee-Free Basic Education Policy introduced in 2015. In a departure from the policy of rationing access to secondary schooling, all Tanzania children are now guaranteed free education through lower secondary school (O-Levels). Overall, education policy – especially with regard to access – has acquired greater political salience. The re-introduction of UPE, initiation of the competence based curriculum (CBC) in 2005, the 2006 expansion of secondary schooling, the Big Results Now! (BRN) policy response to deteriorating learning outcomes in 2013, and the 2015 universal basic education policy were all partially motivated by electoral concerns (D'Arcy, 2013; Languille, 2014).²⁷

From the outset, the liberalization of the economy and the demise of *Ujama* forced curriculum reforms. Symbolically, pro-CCM Political Studies was scrapped as a subject. While CCM remains a hegemonic party (Morse, 2014; Collord, 2021), since 1995 it has faced strong electoral incentives to increase access to schooling and signal commitment to improving learning outcomes. Importantly, CCM is no longer a dominant influence on policy beyond aspirational commitments in the party manifesto during elections. Technocrats at MoEST, PO-RALG, and LGAs as well as global education policy experts fronted by donors have significantly greater influence on education policy.

Many of the changes during this phase were encapsulated in the Education and Training Policies (ETP) published in 1995 and 2014; the 1997 Education Sector Development Program and associated Primary and Secondary Education Development Programs; administrative

 $^{^{27}{\}rm Global}$ compacts such as the Millennium Development Goals and the current salience of the "global learning crisis" undoubtedly helped focus policymakers' attention.

changes to strengthen LGAs; and curriculum reforms since 2005. The 1995 ETP observed that "[d]espite the rapid expansion of the education system over the last three decades in Tanzania, human resources remain seriously underdeveloped."²⁸ The history of rationing access, economic crises of the 1980s, and the legacy of de-emphasizing academic achievement had decimated both quality and access. For example, in 1996 the country faced a 43 percent shortfall in the number of classrooms; while only about one fifth primary school pupils passed the national examination.²⁹

In the wake of increased enrollment, quality has become a concern, albeit one that is not readily politically salient. The yawning gap in access at the secondary level and the continuing need for physical infrastructure and financing still dominate political discourse.³⁰ Since 2005 the government has invested in improving learning outcomes. However, such efforts have been moderated by the reality of fiscal-administrative capacity and the weight of historical under-investments. For instance, at the height of the most recent expansion of access to secondary education (2006-2015), the government resorted to the old tactics of lowering the standards for teacher qualification – with disastrous consequences for quality (Habyarimana, Opalo and Schipper, 2021). In the same vein, efforts to improve learning outcomes started in 2013 through the Big Results Now! initiative were promptly scrapped after a change of administration in 2015. While education policy– especially on the question of access – has become marginally more sensitive to electoral politics, there is yet to emerge a dominant coalition that is motivated to focus on improving learning outcomes.

The administrative management of basic education still reflects the reforms of 1983. Administrative reforms since 1999 have deepened decentralization, giving more power over spending and policy to local governments and their assemblies. In order to improve school management, the government has embarked on direct funding through capitation grants. The ministry of Regional Administration and Local Government in the President's Office

²⁸URT, Education and Training Policy,1995.

²⁹URT, Basic Education Statistics of Tanzania, 2000

³⁰See, for example, "School desks to be used in performance ratings," The Citizen, June 12, 2016

(PO-RALG) manages the implementation of basic education (primary through O-Levels) through Local Government Authorities (LGAs). The Ministry of Education, Science and Technology (MoEST) is in charge of policy and higher education. Other ministries involved in the sector include the Ministry of Finance and the Ministry of Public Service Management and Good Governance in the President's Office (PO-PSMGG). The multiplicity of ministries involved complicates the implementation of education policy. For example, the fact that PO-RALG pays teachers who trained by MoEST and who are partially accountable to MoEST, PO-RALG, and PO-PSMGG.³¹

In sum, the primary goal of schooling in the current era is to satisfy the need for both universal access and quality of education within a global policy environment defined by the salience of the "learning crisis." Yet given the enduring gaps in access caused by past policies, the political incentives remain decidedly in favor of greater investments in access to schooling and only limited attention to learning outcomes. The next section provides evidence of the impacts of Tanzania's four phases of political settlement on education attainment and learning. It also provides suggestive evidence of the lack of strong political incentives for investments in learning amidst the prevailing gaps in access.

4 Implications for Schooling and Learning

How did policy prescriptions under different political settlements impact actual outcomes? I answer this question from three perspectives. First, I use survey data on reported levels of education attainment and literacy rates to construct trends in education attainment. Second, I show parallel trends from official government statistics. Both sets of data broadly align with the phases of political settlements described above. Finally, I provide suggestive evidence using survey data on the politics of education. These data show that respondents' preference for access dominates concerns about quality. Individual-level concern about quality is not

 $^{^{31}\}mathrm{See}$ Figure C.9 in the Appendix.

correlated with disaffection with government performance in the education sector, or the overall rating of the president, members of parliament, or members of the Local Government Authority (LGA) assemblies.

4.1 Survey Data on Attainment and Literacy

I begin by analyzing trends in education attainment with data from seven rounds of Afrobarometer Surveys (N=13,119) and six rounds of Demographic and Health Surveys (N =55,121).³² To describe the policy impacts of each phase of political settlement, I code the year in which each respondent graduated from primary school. During the period under study, the primary education extended to Standard Seven or Eight with pupils enrolling in Standard One at six or seven years of age.³³ For simplicity, I assume that pupils graduated primary school at the age of 14 years. The choice of primary graduation age is informed by Tanzania's historical rationing of secondary education, which presumably structured households' investments in education beyond primary school.

I then code if the respondent only graduated from primary school, secondary school, or attended any institutions of learning higher than secondary (i.e. any institution above primary school). Figure 4, with data from 7 rounds of the Afrobarometer Surveys, shows trends in the share of respondents who have graduated from primary and secondary school, or have attended any schooling beyond primary. Recall that this latter category includes those that attended secondary school. The trends indicate a clear increase in primary enrollment and completion throughout the 1950s, a brief deceleration of the expansion in the 1960s, before the massive increase with the introduction of UPE in the 1970s. In line the cuts on social spending during the economic crises of the 1980s, the share of respondents reporting having graduated from primary school stagnated from the early 1980s through the 1990s. In

³²The Afrobarometer Surveys were conducted in 2001, 2003, 2005, 2008, 2012, 2014, and 2017. The DHS Surveys are from 1992, 1996, 1999, 2005, 2010, and 2016.

 $^{^{33}}$ Standard 8 was abolished in 1966

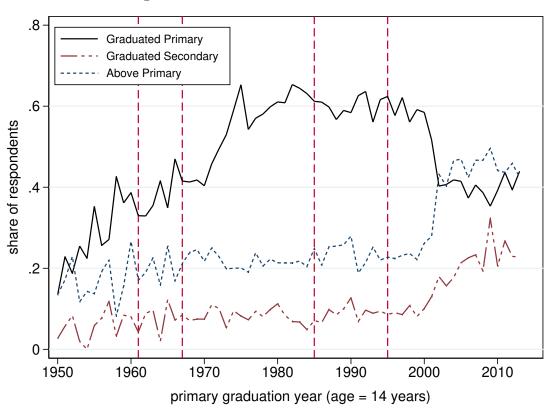
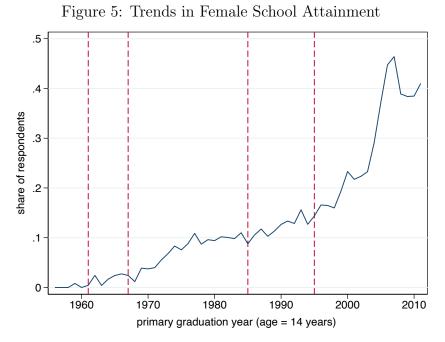


Figure 4: Trends in Education Attainment

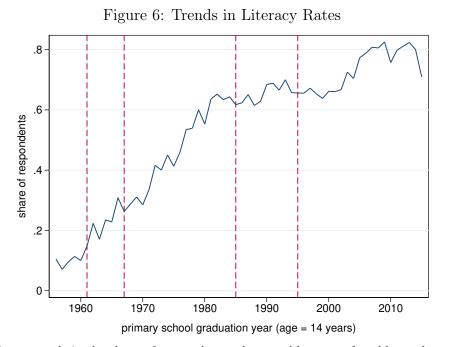
Notes: Figure shows trends in education attainment. Notice the clear rationing of post-secondary education until after 2000. Data from Afrobarometer (various rounds).

other words, about 60 percent of respondents who turned 14 at any time between 1980 and 2000 were only able to attend primary school.

In line with government policy of rationing access to schooling beyond primary school, the trend lines show a clear stagnation in the proportion of respondents that attended secondary school (or tertiary institutions) between 1961 and 2000. In other words, despite the massive increase in primary enrollment in the 1960s and 1970s, the share of the population enrolling beyond primary school remained virtually stagnant. It was only after 2000 that, in addition to renewed emphasis on UPE, the government also increased access to secondary school and beyond. This is shown by increases in the proportion of respondents reporting having attended secondary school or higher after the year 2000. As expected, the trends also show a decline in the share of respondents who did not advance beyond primary school.



Notes: Figure shows trends in the share of respondents who attended school beyond primary school by year of primary graduation. Notice the stagnation in attainment rates beyond primary from the late 1970s through the late 1990s. Data are from DHS surveys (various years).



Notes: Figure shows trends in the share of respondents who are able to comfortably read an entire sentence by primary school graduation year. Notice the stall in literacy rates for two decades between 1980 and 2000. Data are from DHS surveys (various years).

The evidence from the Afrobarometer Surveys is corroborated by data from the Demographic and Health Surveys (DHS), which only include female respondents. Figure 5 shows trends in in the share of (female) respondents who graduated from primary school (coded as those that attended up to Standard 7 in the data). First, the trends largely corroborate the Afrobarometer data. There is a increase in enrollment between the late 1960s and the late 1970s, followed by a stagnation through the mid 1990s. Second, the trends show that girls benefitted from the 2001 UPE policy than they did in the 1970s, with the share of respondents reporting having attended up to Standard 7 jumping significantly after 2000.

To evaluate the impact of schooling on learning, I rely on actual information on respondents' ability to read simple sentences - a marker of literacy – from the DSH data. The data are only available for female respondents.³⁴ I follow the same coding rule above, and place respondents to the year when they are supposed to have graduated primary school (age = 14 years). The assumption is that literacy upon graduation from primary school is critical for further education attainment. Figure 6 shows the trends in the share of respondents who are coded as being able to easily read a simple sentence in the DHS data. Notice that between 1961 though the 1970s the share of respondents able to easily read a simple sentence steadily increased with the gradual expansion of primary education. Then followed more than two decades of stagnation beginning in the late 1970s. This is suggesting evidence of the impact of ESR's de-emphasis of academic learning in favor of a "practical curriculum." For two decades, nearly 40 percent of pupils enrolled did not acquire simple reading skills.

4.2 Official Statistics on Attainment

Having shown data from surveys on education attainment and literacy rates, this section shows the related trends in official education statistics. The data are from various issues of the Basic Education Statistics in Tanzania (BEST) and the Electronic Management Information

 $^{^{34}}$ The similarities of trends in attainment between boys and girls in the Afrobarometer (See Figures A.3 and A.4 in the Appendix is indicative that these data are informative on boys' learning as well.

System (EMIS). Figure 7 shows trends in access to primary and secondary education. Official statistics corroborate the survey data above. Primary school enrollment in Tanzania increased dramatically under the UPE policy in the late 1970s. This was followed by a stagnation in the total number of pupils in primary school for nearly two decades as a result of government disinvestment in the education sector due to economic crises. Notice that this was despite an ongoing increase in Tanzania's population. In other words, enrollment rates declined during this time period. The rationing of secondary education was more stark, with barely any increases in enrollment and the number of schools until after 2000.

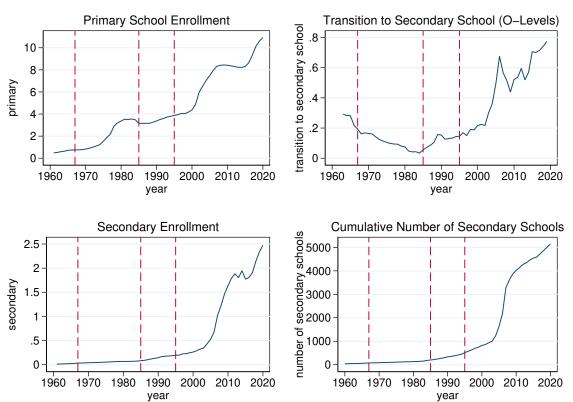
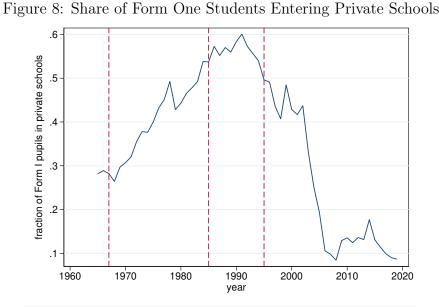


Figure 7: Trends in Access to Primary and Secondary Education

Notes: Graphs show trends in access to primary and secondary education. Notice the drastic change in the secondary school enrollment after the mid 2000s, effectively marking the end of Tanzania's extreme rationing of secondary education.

Figure 8 presents more evidence of the rationing of access to secondary schools. Recall that in 1969 Tanzania explicitly set about nationalizing the education sector. Virtually no private primary schools existed then and the share of pupils attending private schools remains



Notes: Graph shows the important role of private secondary schools for much of the period in which the government was effectively rationing access to secondary education. By 1990 nearly 60% of all pupils entering high school (O-Levels) attended private secondary schools.

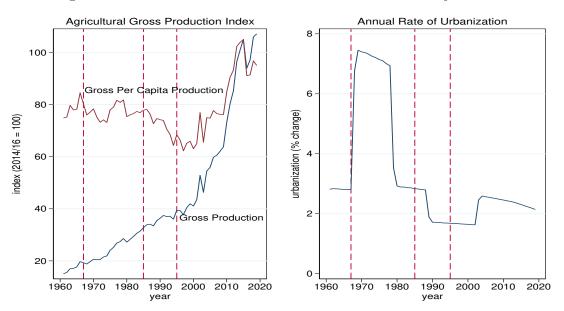


Figure 9: Did Education for Self-Reliance Achieve its Objectives?

Notes: Figures show trends in agricultural production and urbanization rates. Notice that while agricultural production increased over time, per capita production stagnated or declined before 2000. Growth in urbanization was highest in the 1970s, at the height of the Education for Self Reliance policy.

very low. However, the situation was different in secondary schools. As early a 1967 more than a quarter of students entering secondary school attended private institutions. With the announcement of the UPE policy in 1970s, this figure steadily increased such that by the early 1990s about 60 percent of students entering secondary school enrolled in private institutions. This was the result of the government's deliberate policy in the early 1980s to relax restrictions on private secondary schools in order to absorb the rising numbers of primary school leavers on account of UPE. The share of students enrolling in secondary schools has since dramatically fallen with the government's massive investments in secondary school access beginning in 2006. Presently, less than 10 percent of students entering secondary school enroll in private institutions.

Finally, it is worth asking if ESR achieved its objectives of boosting agrarian production and preventing uncontrolled (jobless) urbanization. Figure 8 shows trend in agricultural productivity and the growth in urbanization in Tanzania. Between 1961 and 2000, the per capita agricultural production remained steady or declined. Growth in urbanization was highest during the ESR decade in the 1970s. In other words, ESR does not appear to have worked as intended, which suggests that its longevity can be attributed to CCM's political and policy hegemony and the supporting political settlement.

4.3 Public Opinion on Education Performance

As noted in Section 2, the political salience of education varies and is likely to be biased in favor of access. This section examines public opinion on the education sector using data from Afrobarometer Surveys. In all the seven surveys, the share of respondents deeming the government's performance in the education sector to have been "very well or fairly well" was consistently more than 50 percent.³⁵ This is despite the fact during this period the country saw a significant deterioration in the quality of learning as measured by pass rates in primary

 $^{^{35}}$ See Figure D.11 in the Appendix.

and secondary school examinations (Habyarimana, Opalo and Schipper, 2021). Given the overall positive perception of the government's performance in the education sector, how do Tanzanian voters balance the demands of access against concerns about the quality of education? The same Afrobarometer data allows me to interrogate this question. In Rounds 1 through 3, the survey asked respondents to explicitly consider the tradeoff between access and quality. Respondents were asked if they supported increasing access regardless of impact on quality, or if they were willing to pay fees in order to improve the quality of education provided by the government.³⁶

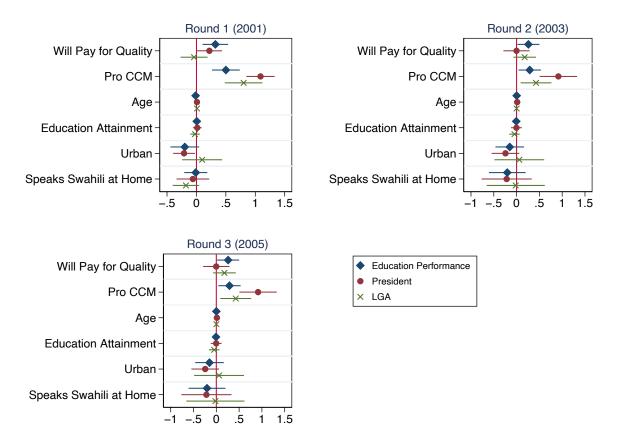


Figure 10: Correlates of Ratings on Education Performance

Notes: Figures show results from OLS estimates of approval of overall performance in the education sector and specific evaluations of the national government/president and local government authorities.

 $^{^{36}{\}rm Figure~D.12}$ in the Appendix shows the distribution of views on the tradeoff between access and quality across the 3 rounds of surveys.

To explore the correlation between concerns about quality and perceptions of government performance, I regress ratings of overall government performance on education, presidential approval, and ratings of local government authorities (LGAs) on a binary indicator of willingness to pay for quality. Figure 10 shows the results across multiple survey rounds. As is evident, willingness to pay is actually positively correlated with ratings of government performance on education. It is also not negatively correlated with presidential and LGA performance rating. Overall, the survey results suggest that electoral incentives for politicians are biased in favor of access, even if it means at the cost of compromising on quality. Recall that these surveys were conducted during Tanzania's drive to expand primary and secondary school enrollment.

5 Conclusion

Why do modern governments invest in schools? With a detailed case study of Tanzania, this article shows that learning is not always the goal of schooling. The logics of education may vary over time conditional on the preferences of dominant policy coalitions. Besides learning, states may view education as a means of cultivating loyal citizens, nation building, ideological indoctrination, or the narrow development of technical skills to meet the economy's labor demands. In addition, fiscal and bureaucratic constraints may limit governments' ability or willingness to provide access to schooling, or to invest in improving learning outcomes. Finally, the specific policy choices made by governments are likely to have lasting impacts. This means that contemporary analyses of the politics of education are incomplete without an understanding of the historical goals of education from the perspective of governments.

This paper advances our understanding of the politics of education in postcolonial states. Building on existing works on the electoral drivers of government supply of education, it shows that under certain conditions governments can deliberately ration access to education for ideological reasons. Furthermore, elite ideological hegemony may facilitate effective public acceptance of such rationing. This finding calls for more research on how political elites shape the intensity of public demand for specific policies in education as well as other sectors like health, water, agriculture, and infrastructure. Such works should relax the assumption that ruling elites always maximize the supply of public goods and services for political gain. As the case of education policy in Tanzania shows, at times they may ration access on account of ideological hegemony.

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What is the Point of Schooling? Education Access and Policy in Tanzania Since 1961 APPENDIX

A Educational Attainment

Tanzania is not a unique case. The trends identified in this paper – of grappling with the political economy of increasing access in the early postcolonial period, followed by cutbacks on the back of economic collapse in the 1980s, and then recovery in enrollment after the mid-1990s – are present in other African countries. Figure A.1 shows trend in education attainment at the primary and secondary school levels in Africa over time.

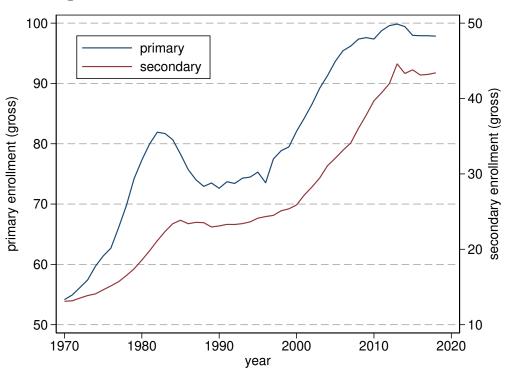


Figure A.1: Trends in Education Attainment Across Africa

Notes: Graph shows trend lines average education attainment across African states.

This section provides further evidence of the changes in education attainment in Tanzania since 1961 with data from the Demographic and Health Surveys (DHS)¹ and Afrobarometer.² The DHS data only include female respondents. However, the Afrobarometer data confirm that the trends among female respondents parallel those from male respondents. Both pieces

¹ICF, Demographic and Health Surveys Program, Rockville, MD.

²Afrobarometer Data, Tanzania, Rounds 1-7, available at http://www.afrobarometer.org.

of data support two general narratives: (1) increasing enrollment after independence and through the 1970s, with stagnation in the 1980s and 1990s; and (2) a persistent rationing of access to education beyond primary school – a policy position that only appeared to end in the early 2000s.

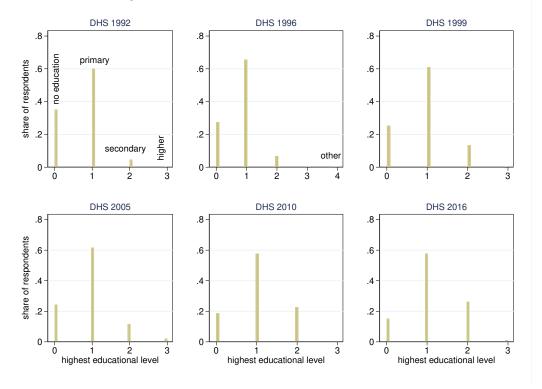


Figure A.2: Trends in Education Attainment

Notes: Graphs show trends in education attainment among Tanzanian women over time across six rounds of the DHS survey. The trends are consistent with persistent rationing of education beyond primary school until the early 2000s.

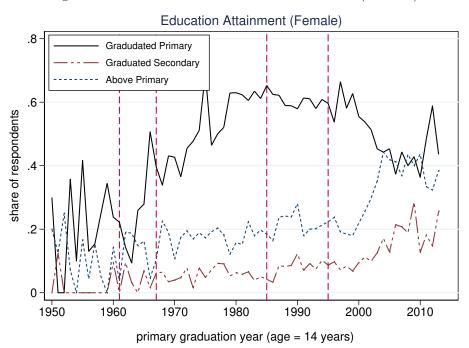
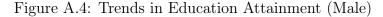
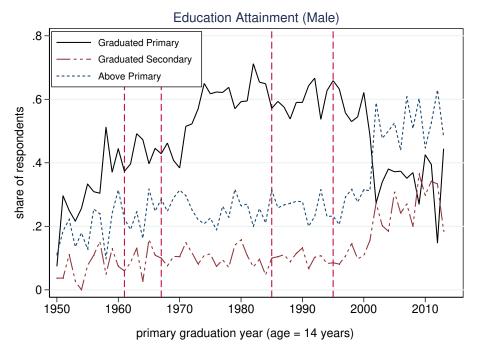


Figure A.3: Trends in Education Attainment (Female)

Notes: Graph shows trends in education attainment among female respondents. Data from the Afrobameter Survey (all available 7 rounds).





Notes: Graph shows trends in education attainment among male respondents. Data from the Afrobameter Survey (all available 7 rounds).

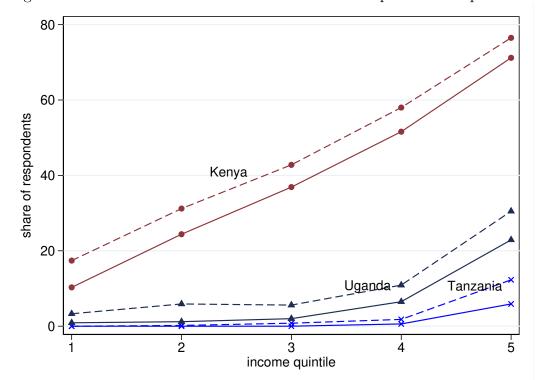


Figure A.5: Tanzania's Education Attainment in Comparative Perspective I

Notes: Figure shows adult education by income levels in Kenya, Uganda, and Tanzania. Data is from DHS surveys for Kenya (2014), Uganda (2016) and Tanzania (2015).

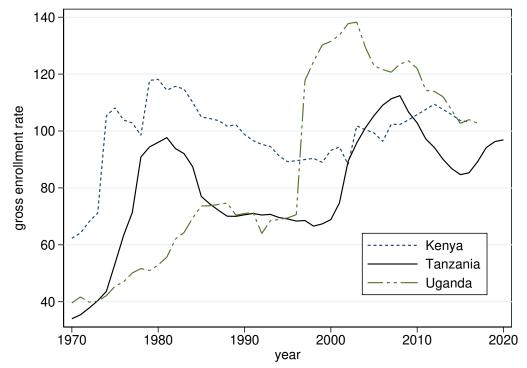


Figure A.6: Tanzania's Education Attainment in Comparative Perspective II

Notes: Figure shows trends in primary school gross enrollment in Kenya, Tanzania, and Uganda.

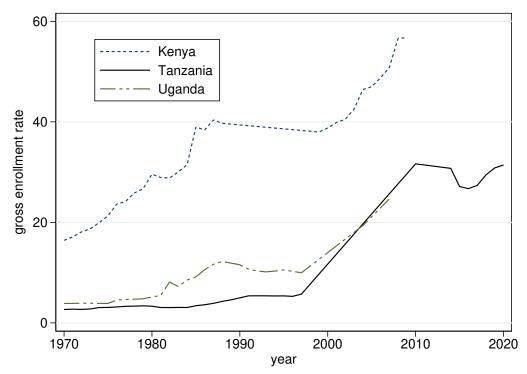


Figure A.7: Tanzania's Education Attainment in Comparative Perspective III

Notes: Figure shows trends in secondary school gross enrollment in Kenya, Tanzania, and Uganda.

B Major Education Policy Pronouncements

Political Settlement	Year	Major Policy
	1962	Education Ordinance
Party-based Pragmatism	1964	Secondary School Fees Abolished
	1964	Standard Eight Eliminated
	1964	First Five-Year Plan (1964-1969)
	1965	Swahili as language of instruction
	1967	Arusha Declaration and Education for Self Reliance
	1969	National Education Act
	1969	Second Five-Year Plan (1969-1974)
	1970	Establishment of MTUU (UNICEF UNESCO) Project
	1971	Mwongozo (TANU Guidelines)
Nyerere-Dominated		
(<i>Ujamaa</i> Socialist Developmentalism	1972	Primary School Fees Abolished
-	1974	Musoma Resolutions
	1974	Universal Primary Education Policy
	1976	Third Five-Year Plan
	1978	Curriculum Reforms
	1979	Education Act
	1982	Presidential Commission on Education Repor (created in 1980)
Early Reformist Era	1985	Re-introduction of Secondary School Fees Planned Doubling of Secondary Schooling, Ac
	1990	ceptance of Private Secondary Schools National Education Trust Fund to provid grants to private schools
	1995	Education and Training Policy
Mass Education Era	1997	Basic Education Master Plan (BEMP)
	2001	Re-introduction of Universal Primary Educa- tion; Primary Education Development Plan (PEDP)
	2001	Tanzania Education Authority (Education Fund)
	2004	Secondary Education Development Plan (SEDP)
	2005	Competence Based Curriculum
	2006	Ward Secondary Schools
	2013	Big Results Now! Delivery Unit Approach
	2014	Education and Training Policy
	2015	Free Basic Education Policy (Universal Primary and Secondary)
	2017	Primary Teacher Deployment Strategy

Table B.1: Political Settlements and Education Policy

This section summarizes major education policy changes in Tanzania since 1961 matched to the four prevailing political settlements. Overall, Tanzania's policy evolution can be summarized as thus:

- Initial pragmatism around manpower planning aimed at Africanizing both the state bureaucracy and commanding heights of the economy. This era was also characterized by effective rationing of education access due to fiscal constraints; subnational variation in education as a consequence of the administrative structure (local authorities were in charge of much of education policy implementation); and limited commitment to learning targeted at skilling the requisite manpower.
- The era of Education for Self Reliance was marked by complete subordination of education policy to the politico-ideological objectives of TANU. Cost considerations were abandoned. Education was targeted at molding loyal citizens that would support the policy objective of agrarian socialist development. To the extent that the government was concerned about (adult) literacy, it was for socialist developmentalist ends – as opposed to preparing students for education advancement. Importantly, this era was characterized by primary education as a terminal level, with access to secondary and higher education severely constrained.
- Economic crises in the 1980s ushered in the era of reforms and structural adjustment of education. During this period, the influence of CCM members on policy declined, budgetary concerns acquired urgency, fees were introduced, and the government cut back its spending on education. Consequently, much of the gains from the late 1970s UPE drive were eroded. Tanzania therefore entered the next phase with a chronically underfunded education sector that had little chance of improving learning outcomes.
- The last phase is one that is characterized by a government commitment to mass education and to improving learning outcomes. The 1995 Education and Training Policy (ETP) built the foundation of Tanzania's current education system – with emphasis on administrative and curriculum reforms to reflect Tanzania's political and economic liberalization.³ Subsequent reforms have been geared towards improving both access and quality of learning. UPE was reintroduced in 2001. A competence based curriculum in 2005. The Big Results Now! initiative to improve learning outcomes in 2013. And universal basic education in 2015. Importantly, efforts to increase access continue to eclipse concerns about learning outcomes.

³The ETP described six objectives of Tanzania's new education policy: 1) decentralize the management of the education system (thus undoing the centralization of education since 1972); 2) improve the quality of education and training through teacher training and curriculum reforms; 3) expand access through liberalization; 4) strength science and technology education and rationalize tertiary education; 5) ensure access and equity by making basic education a basic right; 6) expand fiscal resources for education through individual, community, and other non-governmental contributions.

C Administrative Structure and Education Policy

This section briefly describes the political and administrative structures through which the Tanzanian government implements education policy. The Education Ordinance (1962) gave empowered subnational units with the administrative and fiscal authority over education – with the national government topping up localized funding. The law charged rural and urban authorities with implementing education policy. The government encouraged the formation of Local Education Authorities to manage this process. However, after the 1967 Arusha declaration, the government increased centralized administrative and policy functions. This left the subnational authorities with "more responsibility than power."⁴ To remedy this problem, in 1972 the government embarked on a *decentralization by de-concentration* exercise aimed at making the bureaucracy more accountable to TANU and to increase participatory government at the subnational level. Elected local authorities were abolished. The decentralization process involved de-congestion, with central ministerial structures replicated at the subnational level with the aim of improving (participatory) service delivery. Subnational development committees replaced the previous system of local government.

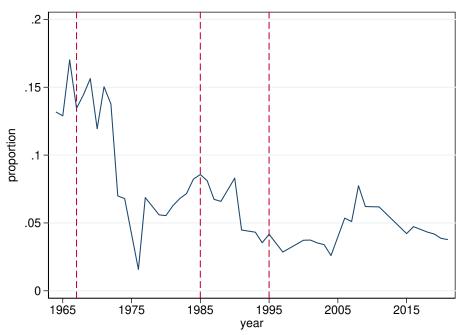


Figure C.8: Education Spending as a Share of Total Budget

Notes: Graph shows the share of the budget allocated to education. Notice the decline in education share after the 1970s due to the bigger role of the Ministry of Regional Administration and Local Government in the provision of basic education in Tanzania.

In effect, the administrative arm of the government (regions and districts) became the implementing authorities of basic education policy in conjunction with Local Education

⁴Louis A. Picard. 1980. "Socialism and the Field Administrator: Decentralization in Tanzania," *Comparative Politics*, Vol. Vol. 12, No. 4 (Jul., 1980), pp. 439-457

Authorities. The national Ministry of Education was left to manage higher education and to give the sector general policy guidance – under heavy influence from TANU and its policy of Education for Self Reliance. The net effect of this administrative change was to give more power to TANU politicians and organizations and to limit the influence of technocrats in making education policy. Consequently, the ministry's budget saw a decline as a share of the total budget beginning in the late 1960s (Figure ??). Presently, the bulk of the education budget (up to 80 percent) gets channeled through the PO-RALG and Local Governments and Authorities.⁵ PO-RALG remains principally concerned with increasing access to schooling in an equitable number – with emphasis on school construction and material support. For example, in 2017 Tanzania had a shortage of 44,982 classrooms.⁶

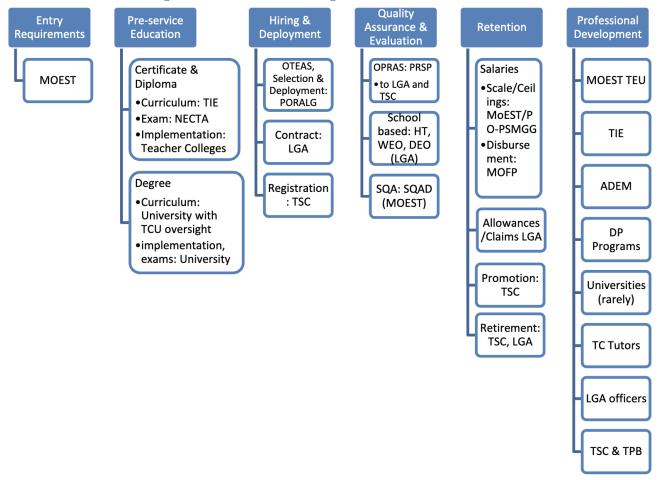


Figure C.9: Teacher Management in Tanzania

Notes: Figure shows the multiple ministries, agencies, and stakeholders involved in the training, deployment, remuneration, and monitoring of teachers in Tanzania's education system. Figure from the World Bank Education Sector Institutional and Governance Assessment.

⁵Annual Education Sector Performance Report (MoEST & PO-RALG, 2020)

⁶According to the Joint Education Sector Review, 2017-2019, the cost of constructing a classroom was TSH 20m (approximately US \$8670).

Ministry/Authority	Functions
Ministry of Education (MoE)	 Policy, curriculum, standards and examinations Technical and professional inputs for the education service Quality control and supervision Analyze infrastructure and financial reports from Local Authorities
Ministry of Regional Adminis- tration and Local Government (MRALG)	 Funding of Local Authorities Coordinate work done by Ministry of Education and Local Authorities Determine the allocation of block grants to Local Authorities Guidelines for planning, budgeting, management, and reporting of Local Authorities in consultation with MoE and Ministry of Finance
Regional Secretariat	 Technical support for Local Authorities on budgets and planning Consolidated budget plan for all Local Au- thorities within region Monitor and audit Local Authorities within region
Local Authorities	 Prepare and implement education plans that address local needs and priorities Prepare annual education budgets Manage account from own resources and from centrla government Lead, regulate and co-operate with other actors including the private sector in the implementation of education plans

Table C.2:	Education	Policy	and Impl	ementation	Organs
			1		0

The broad failure of the politicization of policymaking led to a recalibration in the early 1980s, with the government giving in to the need for technocratic policy reforms touching on the economy and multiple sectors. In 1982 the government re-introduced elected local governments, although their functions were severely constrained on account of ongoing eco-

nomic crises.⁷ Town and municipal councils had been re-established in 1978. It was not until the late 1990s that the government was able to reinvigorate Local Governments and Authorities (LGAs) under the Local Government Reform Program (LGRP) started in 1998. Under the program, the government sought to strengthen the fiscal, administrative, and policy functions of elected local councils. These authorities fall under the Ministry of Regional and Local Governments in the President's Office (PO-RALG/TAMISEMI), and have the primary responsibility of providing basic education in Tanzania. Table C.2 summarizes the division of labor among the Ministry of Education, PO-RALG, Local Government Authorities, and the regional administrative units.

Other government ministries and agencies involved in the education sector include the Ministry of Finance, President's Office - Public Sector Management and Good Governance (PO-PSMGG), Tanzania Institute of Education (TIE), the National Examinations Council of Tanzania (NECTA), the Tanzania Library Services (TLS), Tanzania Education Authority (TEA), the Institute of Adult Education (IAE), the Teacher Service Commission (TSC), Vocational Education Training Authority (VETA), and National Commission for Science and Technology (NCST). TheTanzania Teachers Union, Non-Governmental Organizations, Think Tanks, and Donors are also important stakeholders in the sector.⁸ The activities of these different agencies are not always well-coordinated, resulting in unclear principal-agent relationships in the sector. Figure ?? highlights the difficulty of managing the sector under these circumstances with a reference to teacher management.

D Politics and Electoral Incentives

One of the core claims of this paper is that, for a long time, the government of Tanzania was able to effectively ration access to (quality) education. It was able to do so because of the regime type that existed in the country between independence and 1995. TANU/CCM's single party rule between 1965-1995 afforded the government the ability to impose policy prescription without having to face voters at the ballot. The abolition of local governments and local elections in favor of "participatory" socialism further reduced the sensitivity of education policy to politics at the local level. As shown in Figure ??, TANU/CCM was able to influence policy at both the national and subnational levels.⁹ After 1964 a significant share of the civil service were members of TANU. While the government certainly faced political pressure through the period under study, it is fair to say that the party enjoyed considerable leeway in policy formulation and implementation - in the service of socialist developmentalism.

TANU/CCM's unchallenged policy dominance ended in 1995. Already in the early 1980s, several policy failures in education and other sectors had eroded the party's powers in favor fo technocratic bureaucrats. Nyerere's retirement in 1985 further dimmed the party's star.

 $^{^7 \}rm{See}$ Local Government (Urban Councils) Act No 8 of 1982; and Local Government (District Authorities) Act No 7 of 1982

⁸See URT, Basic Education Master Plan (BEMP), 2001

⁹Figure from Henry Bienen. 1970. Tanzania: Party Transformation and Economic Development, Princeton, NJ: Princeton University Press

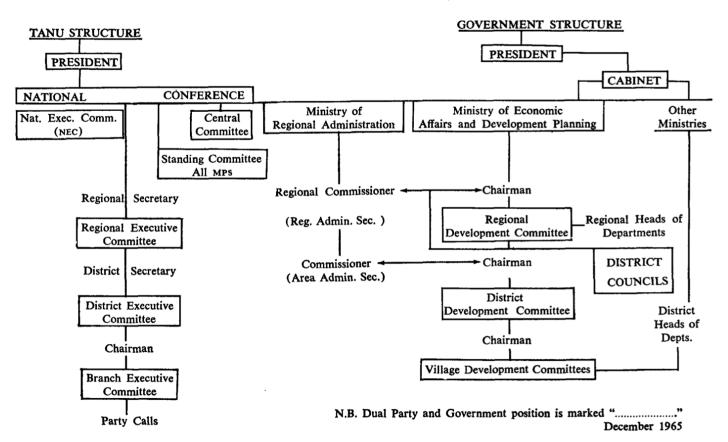


Figure D.10: Party-State Relations: TANU/CCM

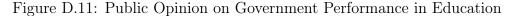
Notes: Figure shows the structure of TANU (and its successor, CCM) and the relationship between the party and the government. Especially after 1971, the party had considerable influence on policy implementation, often at the expense of the technocratic bureaucracy. Figure from Bienen (1970).

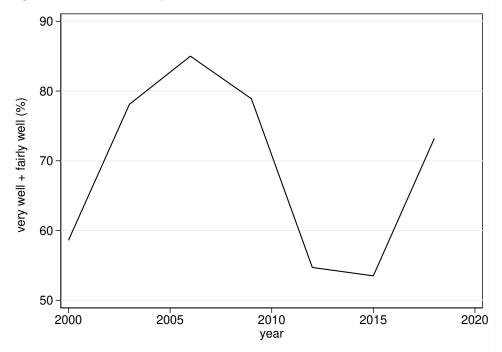
However, its organizational reach and enduring commitment to socialism under *Ujamaa* meant that Nyerere's successor, Ali Hassan Mwinyi, could not accelerate policy reforms. 1995 marked a watershed moment. The party, which had been losing power and influence over policy for over a decade, found itself facing multiparty competition and with it the need for greater competence. It is important to note that CCM is yet to face a serious electoral threat to its power. However, by merely holding multiparty elections – some of which are competitive – the party exposes its officials to pander to voters in ways that generate electoral pressures common in electoral democracies.

Notably, due to electoral pressure, the government then proceeded to accelerate the realization of universal basic education (primary and secondary) well ahead of schedule and with very limited resource. As late as 1995 the Minister of Education and Culture admitted that the government "was incapable of financing all school projects but would support any project initiated by parents and students."¹⁰ Yet UPE became a reality only six years later (albeit with donor support). In the same vein, ahead of the 2005 election, CCM's manifesto

¹⁰Daily News, April 6, 1995

pledged to increase secondary enrollment by 50 percent and A-Levels by 25 percent by 2010. The party also reiterated its commitment to the idea of at least one secondary school per ward.¹¹ No longer could the government ration access to basic education. Currently, government policy is to provide free basic education through lower secondary (O-Levels). The government is also committed to quality - both for instrumental reasons and with an eye on the electorate. In its 2004-2017 education report, the government notes that "[In] order to realize the vision of Tanzania becoming a Lower Middle Income Country (LMIC) by 2025, the education sector is a catalytic sector for building human resource skills and creating the mind-set of Tanzanians for economic development."¹²





Notes: Figure shows the approval rating of the national government's performance in the education sector. Consistently, more than half of respondents considered the government to be doing either fairly well or very well. Data from seven rounds of Afrobarometer Surveys.

Perhaps the best illustration of the influence of electoral politics on education is the recent expansion of access to secondary education – ahead of official schedule.¹³ After 2006, the government embarked on a massive school construction effort – building thousands of schools. It did this by leveraging CCM's extensive reach throughout Tanzanian society and the system of regional administration and local government. The increase in the number of

¹¹CCM Manifesto, 2005-2010, p. 42-46

¹²2018. United Republic of Tanzania, Basic Education Statistical Abstract, 2004-2017, ix

¹³See Habyarimana, James, Ken Ochieng' Opalo and Youdi Schipper. 2021. "The Contingent Electoral Impacts of Programmatic Policies: Evidence From Education Reforms in Tanzania." Working Paper; Languille, Sonia. 2014. Secondary Education Expansion in Tanzania, 2004-2012: A Political Economy Perspective PhD thesis School of Oriental and African Studies London, UK: ..

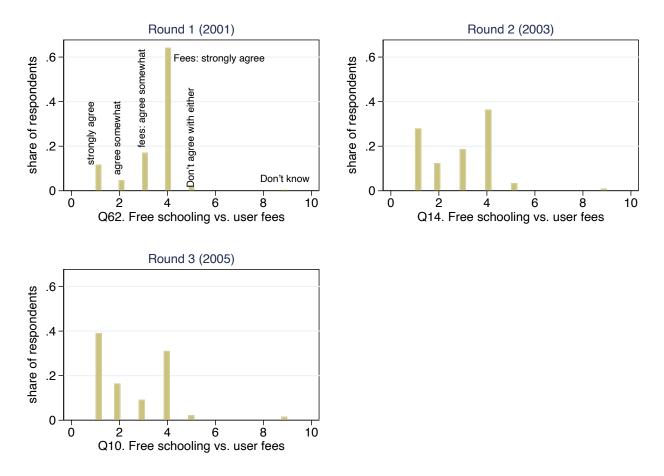


Figure D.12: Public Opinion on Government Performance in Education

Notes: Figures show the distribution of respondents to survey questions asking for an explicit consideration of quality vs access across three rounds of Afrobarometer Surveys. Results show that after initial willingness to pay fees in the 2001 round, Tanzanians appear to have swung in favor of free government-funded access even if it compromises quality.

schools was matched by student enrollment. All this happened even as learning outcomes deteriorated on account of the inability to absorb new students in an already stressed system. Electoral incentives favored providing access. The dominance of access (often over quality) is seen in the high approval ratings of the government despite the challenges experienced by the education sector over the last two decades (Figure D.11).

Finally, Figure D.12 shows the trends over time of the distribution of respondents when asked to explicitly consider the tradeoff between increasing access and investing in quality. From an initial situation where respondents were collectively more concerned about quality, subsequent rounds shows the dominance of a preference for investments in access, even if it causes a decline in quality. In Round 1 Afrobarometer Survey, conducted when the government was just rolling out the new UPE policy, more than 80 percent of respondents expressed a preference for paying fees to improve school quality. Only about a fifth of respondents sup-

ported increasing access at all costs. Two years later, after some experience with the UPE policy, there appears to have been a significant shift in public opinion. In 2003, less than 60 percent were willing to pay fees to improve quality, while over 40 percent preferred increasing access even at the cost of compromising on quality. By 2005 the a majority of respondents in the survey favored increasing access, even at the expense of quality. A possible explanation of these shifts is that in the 2001 survey, respondents were still used to paying fess – a legacy of the fiscal reforms of the 1980s. However, upon realizing that UPE was about free access to primary education, many updated their preferences and started expecting the government to increase access to schooling, even if it meant compromising on quality.

E Tanzania's Experience

Tanzania's education outcomes reveal the deep structural challenges facing many developing countries. For example, as of 2017 only 22.9% of women aged 15-49 had secondary or higher education. In the same vein, a mere 79,348 A-Level (Forms V-VI) students sat the Advanced Secondary Education Examination (ACSEE) in preparation for admission into tertiary institutions.¹⁴ This represented just 8.7% of the 2017 cohort that graduated from O-Levels (Form I-IV). In 2018, the latest year for which data is available, the transition rate from Form IV to Form V was 21.7%.¹⁵ This is despite the fact that in 2018 79.3% (285,885) of Form IV candidates passed the Certificate of Secondary Education Examination (CSEE). Less than 4% of eligible children in Tanzania attend A-Levels.¹⁶ Continuing lack of space leaves about 300,000 children out of secondary schools. The challenges to effective learning begin early. An estimated 10% of all Standard 1 pupils repeated the grade in 2017. In 2016, 3.79% of all students enrolled in primary school had repeated a grade.¹⁷

What explains these outcomes? The answer lies in Tanzania's varying political settlements and their influence on the government's ability to shape curriculums and ration access to schooling for instrumental political and developmentalist ends. Following independence (1961-1967), manpower planning had a dominant influence on policy. The goals of schooling were to promote cultivate a civic identity and train a skilled workforce needed to Africanize the state bureaucracy and economy.¹⁸ To this end, and to conserve scarce financial resources, the government explicitly targeted a ceiling of 50% primary enrollment rate (Resnick, 1967). Thereafter (1967-1982), the policy of Education for Self-Reliance (ESR) under socialism defined the goals of schooling. ESR emphasized the acquisition of skills needed for rural

¹⁴Basic education in Tanzania consists of 2 years of pre-primary, 7 years of primary level (Standard I-VII), four years of Ordinary Level (O-Level) secondary education (Form I-IV), and 2 years of Advance level (A-Level) secondary education (Form V-VI). Standard VII candidates sit the Primary School Leaving Examination (PLSE). The Certificate of Secondary Education Examination (CSEE) marks the end of O-Levels. Form VI candidates sit for the Advanced Secondary Education Examination (ACSEE) to qualify for tertiary institutions.

¹⁵United Republic of Tanzania (2020)

¹⁶These figures contrast sharply with those in Kenya, where in 2019 679,222 students sat the Kenya Certificate of Secondary Education (KCSE) examination to qualify for tertiary education.

¹⁷URT, Primary Teach Deployment Strategy, 2017.

¹⁸This was part of the government's policy of manpower planning (Hunter, 1966; UNESCO, 1968).

agrarian development (Nyerere, 1968b; Cooksey, 1986). At the same time, the government rationed access to secondary schooling – including through restrictions of private schools – with primary school structured to be a terminal qualification. Between 1974-1978 the government implemented universal primary education (UPE) by waiving fees in response to popular demand (Sabates, Westbrook and Hernandez-Fernandez, 2012). However, the rationing of secondary education and focus on vocational skills for agrarian development persisted.

UPE created twin problems that defined education policy between 1982-1995. Increased primary enrollment heightened demand for secondary education. The policy also exerted enormous pressure on the fiscus. To address the first problem, the government relaxed its restriction of the growth of private secondary schools to absorb the excess demand, even as it maintained its policy of rationing public secondary education. Economic crises in the 1980s forced the government's hand with regard to the second problem. School fees were reintroduced, causing a decline in enrollment rates. Meanwhile, economic reforms eroded the socialist underpinnings of ESR thereby setting the stage for a redefinition of the goals of schooling (Samoff and Sumra, 1994).

In 1995 the government formally committed to a policy of universal primary and secondary education. Importantly, the policy viewed basic education as preparation for higher levels of schooling in the quest to produce skilled workers for a 21st century economy (URT, 1995). The reintroduction of UPE took place in 2001. Unlike in the 1970s, the government's response to increased demand for secondary education after UPE was a massive expansion in access beginning in 2006 (Habyarimana, Opalo and Schipper, 2021). The policy of universal secondary education was formally introduced in 2015. It is not a coincidence that these policy shifts came around election years – 1995, 2000, 2005, and 2015.¹⁹

While increasing access still dominates policy, Tanzania has also made efforts to improve learning outcomes. In 2005 it introduced the Competence Based Curriculum (CBC) aimed at reorienting the system away from rote learning. In responding to deterioration in learning caused by UPE and the expansion of access to secondary schools, in 2013 the government initiated the Big Results Now! program to improve learning in schools. However, these efforts have been plagued by multiple challenges. BRN was abandoned in 2015, while the CBC reforms face persistent gaps in funding, teacher training, and weaknesses in school management practices and quality assurance. Finally, there is suggestive evidence of little electoral incentives for the government to invest in improving learning outcomes.

The above historical overview of Tanzania's education policy shows that governments may not always consider learning to be the primary goal of schooling.²⁰ As shown below, throughout this period the balance of power among elites and between elites and the masses conditioned the feasible set of education policies. The post-independence political environment was characterized by a dominant ruling party – the Tanzania African National Union (TANU)/Chama Cha Mapinduzi (CCM) – with strong mobilizational capacities, top-down elite commitment to socialist developmentalism, and rhetorical appeals to popular partic-

¹⁹D'Arcy (2013) finds that the introduction of UPE in African states took place around election years.

²⁰The idea that schooling may serve ends other than learning is not unique to Tanzania (Paglayan, forthcoming). Neither is official anxiety about a perceived "learning crisis." Hacsi (2002), USG (1983), and Katz (1987) document similar shifting goals of education and concern about learning outcomes in the United States of America.

ipation.²¹ The power and influence of the party and dominant elite factions waxed and waned over time. In the early 1960s bureaucratic and commercial interests were the core constituency in favor of manpower planning to modernize and Africanize the higher echelons of government and the economy. The ascendance of the socialist ideology of *Ujamaa*, especially after 1967, brought to power a new coalition that eschewed the perceived elitism of manpower planning in favor of education for agrarian development. Economic collapse in the 1980s empowered reformists intent on expanding schooling at all levels, with an eye on the human capital demands of a modernizing economy. Finally, the re-introduction of multipartyism in 1992 eroded CCM's ability to ration access or dictate the goals of schooling. No longer could the government subordinate popular demands for education access and improved learning outcomes to elite-driven ideological objectives.

Tanzania's legacy of rationing access and under-investing in learning leaves it lagging on both fronts. Due to increased electoral competition, politicians are strongly incentivized to invest in increasing access to schooling, at times at the expense of learning. This is for the simple reason that, credit claiming being the currency of electoral politics, schooling is more readily visible and attributable than learning. In addition, investments in learning are expensive, require complex reforms of the education sector, and take time to yield results. Overall, the evidence from Tanzania suggests that the legacies of historical policy choices and contemporary electoral politics in low-income states create incentives that militate against a timely solution to the global learning crisis.

This article advances our understanding of the politics of education. A large literature examines the political incentives for public investments in education (Franck and Rainer, 2012; Stasavage and Harding, 2014; Kramon and Posner, 2016; Habyarimana, Opalo and Schipper, 2021) These works posit that electoral competition and/or responsiveness are important drivers of inputs, outputs, and outcomes in the education sector. A related literature focuses on the logics of public investments in schooling (Weber, 1976; wa Thiong'o, 1986; Farnham, 1994; Marginson, 1997; Paglayan, 2021, forthcoming). Going beyond electoral incentives, these works explore the instrumental uses of schooling by states – including identity formation, civics education, and habit formation in preparation for the labor force. I synthesize these two strands to show how elite's instrumental use of schooling interacts with the politics of mass demand for education.

More broadly, this paper highlights in the importance of historicizing education policy in low-income countries. First, the current learning crisis has deep historical roots – including legacies of under-investment in both access and quality, the impacts of low fiscal and bureaucratic capacity on investments in quality, external pressures from global policy entrepreneurs and institutions, and shifting goals of schooling from the perspective of dominant elite coalitions. Second, given the parallels between the current learning crisis and experiences during the last expansion of access in the early postcolonial period, a historical approach can facilitate a better understanding of how to balance the twin challenges of persistent access gaps and deteriorating learning outcomes in many low-income states.

²¹After 13 years of the union between Tanganyika and Zanzibar to create Tanzania, TANU merged with the Afro-Shirazi Party of Zanzibar to form CCM in 1977. Despite the re-introduction of multiparty politics in the early 1990s, CCM has maintained its electoral hegemony both in Zanzibar and on the mainland.